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companies for private equity funds to invest in and closing deals. As a rule of thumb, operating professionals are more likely to come from consulting firms, while investment professionals are more likely to be ex-bankers. This is your pay as an operating professional in private ... If their mandate as an Operating Partner is to get on the road 4 days/week, roll up their sleeves and transform multiple businesses, then the day to day might feel like a cold shower to a successful CEO. All the Reasons NOT to be an Operating Partner - The ... Prior to Lancor, Chris was a Partner with CTPartners (formerly Christian & Timbers), and was also a member of the firm's operating committee. Spending nine years on that platform, he was a founding member of its Technology, Media and Telecommunications Practice, and worked extensively to build the firm's footprint in private equity. **About | The Operating Partner** While some private equity acquisitions result in leadership changes, studies have indicated that replacing a CEO may increase the time it takes to generate stronger business results. Alternatively, many firms take the approach of supporting the existing CEO, with the operating partner frequently acting as the top executive's coach. The Rise of the Private Equity Operating Partner Edited by Tony Ecock of The Carlyle Group (formerly of Welsh, Carson, Anderson & Stowe (WCAS)) and founder of PEOPEN, The Operating Partner in Private Equity, Volume 2 provides valuable intelligence and best practice tips from the industry's top operating partners and advisers on enhancing returns through better due diligence and post-close operational improvements. **The Operating Partner in Private Equity, Vol 2 | PEI Books ...** The role of operating partner has been around for decades in PE. It has gained in popularity recently as venture and private equity firms have had to work harder to squeeze value from their... Private equity's dirty little secret: why operating ... As operating partners become integral to private equity firms' success, attracting and retaining the right people becomes increasingly important. Yet operational hires have not always gone to plan, with "people flitting in and out of operating roles" in some instances, according to recruitment consultant Egon Zehnder's head of US private equity, Kenna Baudin. **The operating partner of tomorrow | Private Equity ...** Cory Eaves, operating partner, General Atlantic: At General Atlantic, operating partners engage across the entire deal lifecycle, from diligence, through on-boarding, building teams, driving specific value-creation initiatives, and onto the exit process. **On the minds of operating partners | Private Equity ...** Operating Partners, Private Equity It's mid-day on December 31st and I'm spending some time looking in the rearview mirror. In 2019, it's safe to say that one distinct recruiting trend that held momentum revolved around the importance of Go-to-Market expertise inside Private Equity Portfolio Operations teams. **Blog - The Operating Partner** Three years later, the Private Equity Operating Partner Executive Network (PEOPEN) has over 350 members, repre- senting at least half of the known population of full-time, in-house operating partners in private equity globally. **THE OPERATING PARTNER IN PRIVATE EQUITY** DIGITAL OPERATING PARTNER is led by Bruce Sinclair, an accomplished executive who digitally transformed companies first as an independent consultant and then as an operating partner for a middle-market private equity firm.

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