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2019 Edition

History, Governance, and Operations

Transformation via Venture Capital, Minority Investments and Buyouts

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Structuring Venture Capital, Private

Equity, and Entrepreneurial Transactions
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Ten Leading private investors share their secrets to maximum profitability In The Masters of Private Equity and Venture Capital, the pioneers of the industry

share the investing and management wisdom they have gained by investing in and transforming their portfolio companies. Based on original interviews conducted by the authors, this book is filled with colorful stories on the subjects that most matter to the high-level investor, such as selecting and working with management, pioneering new markets, adding value through operational improvements, applying private equity principles to non-profits, and much more.

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successful transactions Control future rights to exit a profitable investment...and turn every transaction into a winning venture!

History, Governance, and

Operations Euromoney Books

A step-by-step guide to develop a flexible comprehensive operational due diligence program for private equity and real estate funds Addressing the unique aspects and challenges associated with performing operational due diligence review of both private equity and real estate asset classes, this essential guide provides readers with the tools to develop a flexible comprehensive operational due diligence program for private equity and real estate. It includes techniques for analyzing fund legal documents and financial statements, as

well as methods for evaluating operational risks concerning valuation methodologies, pricing documentation and illiquidity concerns. Covers topics including fund legal documents and financial statement analysis techniques Includes case studies in operational fraud Companion website includes sample checklists, templates, spreadsheets, and links to laws and regulations referenced in the book Equips investors with the tools to evaluate liquidity, valuation, and documentation Also by Jason Scharfman: Hedge Fund Operational Due Diligence: Understanding the Risks Filled with case studies, this book is required reading for private equity and real estate investors, as well as fund managers and service providers, for performing due diligence

on the noninvestment risks associated with private equity and real estate funds.

Transformation via Venture Capital, Minority Investments and Buyouts

Wolters Kluwer

Despite all of the writing on venture capital, there is a missing part of the literature. There has been no book written about raising a venture capital fund. It remains a secret to a few privileged venture capitalists who have gone through this fundraising process. Until now . . . This book serves as a guide. It dives into the process of raising a venture capital fund, the how-tos, the unique language of the limited partner (LP) world, secrets of how LPs think about fund diligence and alignment, the best practices in fundraising, what works, and how you can best prepare for

success. I've written this book after spending a decade investing into venture capital funds at a \$30B wealth management firm and a \$160B technology company. I've been on both sides of the table, the VC and the LP side. I've been behind the scenes managing every aspect of the fundraising process, investing into 80 funds, and reviewing thousands of fund investments. I also co-founded a company that specifically focuses on co-building venture capital businesses, which includes helping VCs understand the intricate dynamics of raising a venture capital fund. After reading my book, you will gain the knowledge and insights gained from these experiences. Structuring Venture Capital, Private Equity, and Entrepreneurial Transactions

Wiley Global Education

What Explains the Recent Tremendous Growth in Private Equity Funds? How Have These Funds Created so Much Value? Can We Expect This Kind of Growth in Other Countries and Other Types of Investments? The pool of U.S. private equity funds has grown from \$5 billion in 1980 to over \$175 billion in 1999. Private equity's recent growth has outstripped that of almost every class of financial product. Whether you are an entrepreneur seeking private equity finance, a private equity investor grappling with the industry's changes, or an investor interested in private equity as a potential investment, this book is required reading! It presents a collection of real world cases-supplemented by detailed industry notes-that explore the

exciting and dynamic world of venture capital and buyout funds. The organization mirrors that of the venture capital/private equity process itself: *

The first part explores the raising and structuring of private equity funds, as well as the perspective of investors. *

The second part explores the selection, oversight, and adding value to firms-the 'heart' of the private equity cycle. *

The third part describes how private equity groups reap attractive returns from successful investments. *

The final section explores the emerging efforts to translate the private equity model into other settings, such as corporate venturing programs.

Structuring Venture Capital, Private Equity and Entrepreneurial Transactions
Wolters Kluwer

This combination offer includes both the print and CD-ROM versions of Jack S. Levin's *Structuring Venture Capital, Private Equity and Entrepreneurial Transactions*, 2009 Edition. This resource will help you minimize your clients' tax liability and avoid legal pitfalls, as well as maximize returns on successful transactions and be prepared for all of the potential benefits. *Structuring Venture Capital*, 2009 Edition provides one-step-at-a-time, start-to-finish structural guidance for the following common business transactions: Venture capital financing New business start-ups Brains-and-money deals Growth-equity investments Leveraged and management buyouts Industry consolidations Troubled company workouts and reorganizations Going

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The Masters of Private Equity and Venture Capital John Wiley & Sons

This second edition of *Introduction to Private Equity* is more than an update, it

reflects the dramatic changes which have affected an industry which is evolving rapidly, internationalizing and maturing fast. What is recognized as a critical yet grounded guide to the private equity industry blends academic rigour with practical experience. It provides a clear, synthetic and critical perspective of the industry from a professional who has worked at many levels within the industry; including insurance, funds of funds, funds and portfolio companies. The book approaches the private equity sector top-down, to provide a sense of its evolution and how the current situation has been built. It then details the interrelations between investors, funds, fund managers and entrepreneurs. At this point, the perspective shifts to bottom-up, how a

private business is valued, how transactions are processed and the due diligence issues to consider before moving ahead. Introduction to Private Equity, Second Edition covers the private equity industry as a whole, putting its recent developments (such as secondary markets, crowdfunding, venture capital in emerging markets) into perspective. The book covers its organization, governance and function, then details the various segments within the industry, including Leveraged Buy-Outs, Venture Capital, Mezzanine Financing, Growth Capital, Distressed Debt, Turn-Around Capital, Funds of Funds and beyond. Finally, it offers a framework to anticipate and understand its future developments. This book provides a balanced perspective on the corporate

governance challenges affecting the industry and draws perspectives on the evolution of the sector, following a major crisis.

A Casebook Aspen Publishers
Structuring Venture Capital, 2018 Edition
(IL)Wolters Kluwer

2010 John Wiley & Sons

The definitive guide to private equity for investors and finance professionals
Mastering Private Equity was written with a professional audience in mind and provides a valuable and unique reference for investors, finance professionals, students and business owners looking to engage with private equity firms or invest in private equity funds. From deal sourcing to exit, LBOs to responsible investing, operational value creation to risk management, the

book systematically distills the essence of private equity into core concepts and explains in detail the dynamics of venture capital, growth equity and buyout transactions. With a foreword by Henry Kravis, Co-Chairman and Co-CEO of KKR, and special guest comments by senior PE professionals. This book combines insights from leading academics and practitioners and was carefully structured to offer: A clear and concise reference for the industry expert
A step-by-step guide for students and casual observers of the industry
A theoretical companion to the INSEAD case book Private Equity in Action: Case Studies from Developed and Emerging Markets
Features guest comments by senior PE professionals from the firms listed below: Abraaj • Adams Street

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How Venture Capital Works Aspen Law & Business

The cornerstone resource from two of the industry's leading authorities is now available with analysis of extensive changes resulting from the 2017 Tax Act and Proposed Regulations including Code Section 199A - Reduces the tax rate for certain qualified owners of flow through business entities Reduction of

the corporate income tax rate to 21% Imposition of greater than 4 year holding period for carried interest for capital gains interest formula Code Section 163(j) - New limitations on Section 163(j) formula limitations deduction business interests (which applies regardless of whether the business is a corporation, partnership, or sole proprietorships) Structuring Venture Capital, Private Equity and Entrepreneurial Transactions, 2019 Edition, will guide you through the complex changes in the 2017 Tax Act and help you and avoid legal pitfalls and minimize your clients' tax liability, as well as maximize returns on successful transactions. With extensive updates and practical explanations, Structuring Venture Capital gives you one-step-at-a-time, start-to-finish structural guidance

for the following common business transactions: Venture capital financing
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 Maximize returns on successful transactions Control future rights to exit

a profitable investment And turn every transaction into a winning venture!
Print and CD-ROM Combo McGraw Hill Professional
 Venture Capital, Private Equity, and the Financing of Entrepreneurship stems from a realization that private equity overall - defined in this volume as venture capital and buyouts but excluding hedge funds - has become a vastly more sizable and influential part of the global economic landscape over the past two decades. The text explores the world of active investing and showcases ways of doing business in a clear and concise manner. With more than 60 years of combined experience as practitioners in and/or academic investigators of private equity, Lerner, Leamon, and Hardymon explain how the

fascinating world of private equity works, from start to finish, how it creates value, and where it may destroy value.

Introduction to Private Equity, Debt and Real Assets Aspen Publishers

This new book of investor Harm de Vries and VC lawyers Menno van Loon and Sjoerd Mol, who together have been involved in hundreds of venture capital transactions, explains all of the most common clauses used in VC deals. It includes many examples, as well as negotiation tips for both entrepreneurs and investors and a full termsheet template as annex. Furthermore, the book explains the economics behind the deal terms, which makes them easier to understand. The result is a practical guide to venture capital deals. All venture capital transactions start out

with the execution of a term sheet, a document summarizing the basic terms and conditions under which a potential investment will be made. A well-drafted term sheet serves as a tool to focus attention of the parties on the essential deal terms, and serves as an instrument to investigate whether there is common ground between them with respect to the most important investment conditions before they spend further time, energy and money on negotiating a deal. Effective participation in the negotiations of a venture capital transaction is possible only once each party involved fully understands the scope and consequences of all the deal terms included in the term sheet. The book provides a clear understanding of the most frequently used practices,

terms and conditions and will benefit anyone involved in venture capital transactions - investor, entrepreneur or advisor.

Venture Capital, Private Equity, and the Financing of Entrepreneurship Vior Webmedia

Now, you can minimize your clients' tax liability and avoid legal pitfalls, as well as maximize returns on successful transactions and be prepared for all of the potential benefits, with *Structuring Venture Capital, Private Equity and Entrepreneurial Transactions, 2014 Edition*. Here at last is one-step-at-a-time, start-to-finish structural guidance for the following common business transactions: Venture capital financing
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Control future rights to exit a profitable investment
And turn every transaction into a winning venture!
Structuring Venture Capital, 2020 Edition
John Wiley & Sons

Investment funds are the driving force behind much global private economic development, and yet the world of investment funds can be complex and confusing. *Funds: Private Equity, Hedge and All Core Structures* is a practical introductory guide to the legal and commercial context in which funds are raised and invest their money, with examinations of the tax and regulatory background, and an analysis of the key themes and trends that the funds industry face following the financial crisis. The book looks at asset classes, investor return models, the commercial and legal pressures driving different structures and key global jurisdictions for both fund establishment and making investments. It also contains a comprehensive analysis of fund

managers, from remuneration, best practice through to regulation. The book is written for readers from all backgrounds, from students or newcomers to the industry to experienced investors looking to branch out into alternative asset classes, or existing asset managers and their advisers wanting to know more about the structures elsewhere within the industry.

Structuring European Private Equity
Aspen Publishers

Now, you can minimize your clients' tax liability and avoid legal pitfalls, as well as maximize returns on successful transactions and be prepared for all of the potential benefits, with *Structuring Venture Capital, Private Equity, and Entrepreneurial Transactions*. Here at

last is one-step-at-a time, start-to-finish structural guidance for the following common business transactions; venture capital financing - new business start-ups - brains-and-money deals - growth equity investments - leveraged and management buyouts - industry consolidations - troubled company workouts and reorganizations - going public - selling a business - forming a private equity fund. Guided by Levin's dynamic, transaction-by-transaction approach, you'll make the tax, legal and economic structuring consequences of every hands-on resource by the most sought-after authority in the field, you'll see exactly how to: distribute the tax burden in your client's favor - maximize returns on successful transactions - control future rights to exit a profitable

investment... and turn every transaction into a winning venture!

Private Equity Demystified Wolters Kluwer

This combination offer includes both the print and CD-ROM versions of Jack S. Levin's Structuring Venture Capital, Private Equity and Entrepreneurial Transactions, 2010 Edition. This resource will help you minimize your clients' tax liability and avoid legal pitfalls, as well as maximize returns on successful transactions and be prepared for all of the potential benefits. Structuring Venture Capital, 2010 Edition provides one-step-at-a-time, start-to-finish structural guidance for the following common business transactions: Venture capital financing New business start-ups Brains-and-money deals Growth-equity

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The Little Book of Venture Capital Investing Aspen Publishers
Structuring Venture Capital, Private Equity and Entrepreneurial Transactions, 2021 Edition

Structuring Venture Capital, Private Equity and Entrepreneurial Transactions Aspen Publishers
Explanations to the inner workings of one of the least understood, but arguably most important, areas of business finance is offered to readers in this engaging volume: venture capital. Venture capitalists provide necessary investment to seed (or startup) companies, but the startup is only the beginning, there is much more to be explored. These savvy investors help guide young entrepreneurs, who likely have little experience, to turn their

businesses into the Googles, Facebooks, and Groupons of the world. This book explains the often-complex methods venture capitalists use to value companies and to get the most return on their investments, or ROI. This book is a must-have for any reader interested in the business world.

Structuring Venture Capital, Private Equity, and Entrepreneurial Transactions, 2011 Edition Aspen Law & Business

This combination offer includes both the print and CD-ROM versions of Jack S. Levin's Structuring Venture Capital, Private Equity and Entrepreneurial Transactions, 2008 Edition. This resource will help you minimize your clients' tax liability and avoid legal pitfalls, as well as maximize returns on successful

transactions and be prepared for all of the potential benefits. Structuring Venture Capital 2008 provides one-step-at-a-time, start-to-finish structural guidance for the following common business transactions: Venture capital financing New business start-ups Brains-and-money deals Growth-equity investments Leveraged and management buyouts Industry consolidations Troubled company workouts and reorganizations Going public Selling a business Forming a private equity fund. Guided by Levin's dynamic, transaction-by-transaction approach, you'll make the tax, legal, and economic structuring consequences of every deal benefit your client every time. In this extraordinary hands-on resource by the most sought-after

authority in the field, you'll see exactly how to: Distribute the tax burden in your client's favor Maximize returns on successful transactions Control future rights to exit a profitable investment And turn every transaction into a winning venture! Click here to view Highlights of the new 2008 Edition.

From Venture Capital to LBO, Senior to Distressed Debt, Immaterial to Fixed Assets The Rosen Publishing Group, Inc

A little book full of enormous value for novices and seasoned venture capitalists alike After having been thrown for a loop by the bursting of the tech bubble more than a decade ago, the venture capital industry suddenly has come roaring back to life over the past two years. In 2011 alone, more than \$7.5 billion in venture

capital was invested—representing more than a 19% increase over the previous year—in more than 966 companies. A majority of these companies reside in the life sciences, Internet, and alternative energy sectors. In today's weak job market, VC is more important than ever, since financing new tech, alternative energy, media, and other small to mid-sized companies is vital to creating new jobs. Written by Lou Gerken, a noted international authority on venture capital and alternative investments, this book tells you everything you need to know about the venture capital industry's important role in enhancing economic growth and employment. It is also the perfect go to primer on making venture capital investments to enhance portfolio

returns. Highly accessible explanations of the ins and outs of venture capital for would-be investors and experienced VCs Highlights the historical VC track record, and offers expert advice and guidance on venture capital exposure, investment options, sourcing opportunities and due diligence Provides proven strategies for

successful investment selection, timing, monitoring, and exiting for optimum returns Features endorsements from luminaries of the VC world, including Kleiner Perkins Caufield & Byers co-founder Frank Caulfield, and Dr. Art Laffer, among others

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