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 Modern Finland
 The Rise of Metallurgy in Eurasia
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 Introduction to Information Retrieval
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 Jews and Germans in Eastern Europe
 A Companion to the Archaeology of Early Greece and the Mediterranean, 2 Volume Set
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LYONS MOORE

New Venture Creation Prentice Hall

The first volume of a 2-volume handbook on ancient Greek colonisation, dedicated to the late Prof. A.J. Graham, gives a lengthy introduction to the problem, including methodological and theoretical issues. The chapters cover Mycenaean expansion, Phoenician and Phocaeen colonisation, Greeks in the western Mediterranean, Syria, Egypt and southern Anatolia, etc. The volume is richly illustrated.

Kontakte McGraw-Hill Education

In a time when everyone talks about Russia as an emerging market with huge possibilities, many German companies tried to enter. What have been their experiences? Which was their strategy to enter the market? Did they succeed? The present study is primarily based on first hand accounts. After a comprehensive overview on the economical, legal and social framework in Russia, the author summarizes the result of 23 extensive interview with decision makers from German companies.

Handbook of Neurosurgery Cambridge University Press
 Comprehensive German language text with an emphasis on the four skills - reading, writing, listening and speaking, and an abundance of interesting personalized activities, a wide variety of authentic and author-written readings and focus on grammar.

Modern Finland McGraw-Hill Education

Fragmenting the Chieftain presents the results of an in-depth, practice-based archaeological analysis of the Dutch and Belgian elite graves and the burial practice through which they were created.

The Rise of Metallurgy in Eurasia McGraw-Hill Education
 A Companion that examines together two pivotal periods of Greek archaeology and offers a rich analysis of early Greek culture A Companion to the Archaeology of Early Greece and the Mediterranean offers an original and inclusive review of two key periods of Greek archaeology, which are typically treated separately—the Late Bronze Age and the Early Iron Age. It presents an in-depth exploration of the society and material culture of Greece and the Mediterranean, from the 14th to the early 7th centuries BC. The two-volume companion sets Aegean developments within their broader geographic and cultural context, and presents the wide-ranging interactions with the Mediterranean. The companion bridges the gap that typically exists between Prehistoric and Classical Archaeology and examines material culture and social practice across Greece and the Mediterranean. A number of specialists examine the

environment and demography, and analyze a range of textual and archaeological evidence to shed light on socio-political and cultural developments. The companion also emphasizes regionalism in the archaeology of early Greece and examines the responses of different regions to major phenomena such as state formation, literacy, migration and colonization. Comprehensive in scope, this important companion: Outlines major developments in the two key phases of early Greece, the Late Bronze Age and the Early Iron Age Includes studies of the geography, chronology and demography of early Greece Explores the development of early Greek state and society and examines economy, religion, art and material culture Sets Aegean developments within their Mediterranean context Written for students, and scholars interested in the material culture of the era, A Companion to the Archaeology of Early Greece and the Mediterranean offers a comprehensive and authoritative guide that bridges the gap between the Late Bronze Age and the Early Iron Age. 2020 CHOICE Outstanding Academic Title Winner!

A Companion to Assyria Archaeopress Publishing Ltd
 Soft Skills for the Professional Services Industry Auditors, accountants, lawyers, consultants, and other highly educated and trained professionals frequently hold impressive credentials and offer clients specialized expertise in complex areas. At the same time, these professionals understandably focus on the analytical and technical components of their jobs, sometimes to the point of excluding or ignoring important soft skills critical to the success of their careers and practices. In *Soft Skills for the Professional Services Industry: Principles, Tasks, and Tools for Success*, veteran auditor and entrepreneur Andreas Creutzmann delivers an essential discussion of often overlooked professional competencies that can mean the difference between career, engagement, and business success or failure. In the book, you'll find accessible guidance on critical soft skills that can make a difference between fulfilment and success and failure on a professional and personal level. You'll learn to handle the blending of home and the home office, how to effectively manage staff, how to market yourself and your firm, practical strategies for client and colleague communication, and how to find happiness in your day-to-day work. Each chapter stands alone and can be read in any order. They provide professionals with invaluable skills for navigating the modern—and digital—reality of work, showing you how to combine your professional education with the latest research and common sense on everything from client management to firm marketing. *Soft Skills for the Professional Services Industry* uses the field of auditing as a template and guide, but it is highly relevant to all skilled professionals - including lawyers, consultants, medical professionals, and others. The book is a must-read for any

knowledge worker trying to add to their toolbox of practical skills. Critical guidance for practicing professionals on how to build often overlooked soft skills Most highly educated and trained professionals aren't lacking in analytical or technical skills. Lawyers know the law, accountants understand double entry bookkeeping, and doctors know anatomy. However, many of us are less familiar with often overlooked—and equally essential—soft skills: client management, communication, staff and employee management, and others. In *Soft Skills for the Professional Services Industry*, accomplished auditor, entrepreneur, and consultant Andreas Creutzmann walks you through how to build critical competencies, from self-marketing to balancing work and life when your office is in your house. The book is made up of numerous, self-contained chapters that can be read in any order, and it demonstrates how to navigate increasingly digital and insistent professional demands on your time, effectively manage client and colleague relationships, and sell new clients on the services your firm offers. An essential roadmap to achieving personal and career success, *Soft Skills for the Professional Services Industry* is an indispensable resource for lawyers, doctors, accountants, auditors, and any other extensively skilled professional. It offers practical tools in functional areas that are frequently neglected in formal professional training.

Digital Youth Greenberg Graphics Incorporated

Your students are changing. Technology is changing. The idea of the classroom is changing. Now, the way your students learn German is changing as well. In preparation for this edition of *Kontakte*, we conducted extensive research, employing a wide array of research tools including surveys, focus groups, and ethnographic studies to identify the key goals and challenges of the introductory German course. Not surprisingly, communication and cultural competence are among the top goals of the majority of instructors, who are facing the challenges of fewer contact hours, budget cuts, and new course formats that make these goals difficult to achieve. The Seventh Edition of *Kontakte* continues to offer a truly communicative approach that supports functional proficiency while responding to these changing needs in new and exciting ways. As a direct result of our research, we created Connect German (www.connectgerman.com), a powerful online learning platform that includes the ebook, the online Arbeitsbuch, an audio/video chat feature, and a brand-new video filmed in Leipzig, thereby offering a flexible solution for the evolving introductory German landscape. Enhanced by these powerful new digital tools, the Seventh Edition of *Kontakte* does the following: Engages students in authentic culture and inspires them to communicate with confidence by providing them with the natural contexts they need to develop their language skills

Provides tools for flexibility and easy course administration
Achieves consistent results across the different course formats offered: face-to-face, hybrid, and online.

Soft Skills for the Professional Services Industry Springer Science & Business Media

This combined workbook and laboratory manual contains both acquisition activities and practice exercises for use outside the classroom. The Answer Key at the end of the workbook/lab manual (Arbeitsbuch) allows students to correct many of the activities themselves. The workbook/lab manual (Arbeitsbuch) activities and the related audio recordings are also accessible in Connect German, which also features an audio/video chat tool.

TimeRiders: Day of the Predator Hodder Arnold

Europe's boundaries have mainly been shaped by cultural, religious, and political conceptions rather than by geography. This volume of bilingual essays from renowned European scholars outlines the transformation of Europe's boundaries from the fall of the ancient world to the age of decolonization, or the end of the explicit endeavor to "Europeanize" the world. From the decline of the Roman Empire to the polycentrism of today's world, the essays span such aspects as the confrontation of Christian Europe with Islam and the changing role of the Mediterranean from "mare nostrum" to a frontier between nations. Scandinavia, eastern Europe and the Atlantic are also analyzed as boundaries in the context of exploration, migratory movements, cultural exchanges, and war. The Boundaries of Europe, edited by Pietro Rossi, is the first installment in the ALLEA book series Discourses on Intellectual Europe, which seeks to explore the question of an intrinsic or quintessential European identity in light of the rising skepticism towards Europe as an integrated cultural and intellectual region.

DC Technology in Utility Grids Walter de Gruyter GmbH & Co KG
Claire Kramtsch and Lihua Zhang use an ecological approach and a complexity thought model to examine the identities, experiences, and practices of foreign language teachers as native or non-native speakers, multilingual instructors, and professional educators. What is their sense of legitimacy? How do they bridge the historical and cultural gaps between them and their students? What stories do they share in the classroom? Which do they not share? How do they view their ethical responsibility? Drawing on primary research with teachers at the college level in the US, the book explores some of the key issues related to teaching languages in an era of increasing global mobility, institutional control, and educational uncertainty. "In this landmark publication, Kramtsch and Zhang show us the challenges facing the multilingual instructor and the importance of understanding their experiences in order to improve the quality of teaching and learning as transformative practices. The ecological framework provides a very useful model for future studies, while the attention to the ethical role of the multilingual instructor is a timely reminder to us all." Li Wei, Chair of Applied Linguistics, UCL Institute of Education, University College London
Claire Kramtsch is Emerita Professor of German and Professor of the Graduate School of Education at University of California, Berkeley
Lihua Zhang is Lecturer of Chinese and Chinese Language Program Coordinator at University of California, Berkeley
Oxford Applied Linguistics Series Advisers: Anne Burns and Diane Larsen-Freeman

Introduction to Information Retrieval Walter de Gruyter GmbH & Co KG

Class-tested and coherent, this textbook teaches classical and web information retrieval, including web search and the related areas of text classification and text clustering from basic concepts. It gives an up-to-date treatment of all aspects of the design and implementation of systems for gathering, indexing, and searching documents; methods for evaluating systems; and an introduction to the use of machine learning methods on text collections. All the important ideas are explained using examples and figures, making it perfect for introductory courses in information retrieval for advanced undergraduates and graduate students in computer science. Based on feedback from extensive classroom experience, the book has been carefully structured in order to make teaching more natural and effective. Slides and additional exercises (with solutions for lecturers) are also available through the book's supporting website to help course instructors prepare their lectures.

[Handbook for Language Detectives](#) BRILL

This is the true story of an abduction and a rescue by benevolent extraterrestrials, various direct contacts Elena Danaan had throughout the years with UFOs and visitors from other worlds. This book includes as well an illustrated descriptive of 110

different alien races involved with our planet, detailed information about groups and alliances in this galaxy and precious information, as well as a map of the sky with locations of alien life. This book contains also beautiful messages of hope for humanity. This book has been expected for a long time. It brings support and understanding to all those who have been through the ordeal of alien abduction, answering many questions. Born in France, Elena Danaan graduated in Fine Arts in Paris and completed a Post-Grad in Archaeology at the Louvre University. She worked as field Archaeologist twenty years of her life, among which eight years in Egypt as an engineer epigraphist for the CNRS (Karnak, Luxor, Cairo, Dendera and Valley of the Kings) before returning to France, assigned to the University of Toulouse. Completing studies in Druidry, Shamanism, energy and sound healing, she is actually working as a spiritual practitioner.

GEN CMB KONTAKTE; CNCT+ K.B. Ritchie

Methods in protein sequence analysis constitute important fields in rapid progress. We have experienced a continuous increase in analytical sensitivity coupled with decreases in time necessary for purification and analysis. Several generations of sequencers, liquid/solid/gas-phase, have passed by and returned in other shapes during just over two decades. Similarly, the introduction of HPLC permitted an enormous leap forward in this as in other fields of biochemistry, and we now start to see new major advances in purification/analysis through capillary electrophoresis. Furthermore, progress in the field of mass spectrometry has matched that in chemical analysis and we witness continuous development, now emphasizing ion spray and other mass spectrometric approaches. In short, protein analysis has progressed in line with other developments in modern science and constitutes an indispensable, integral part of present-day molecular biology. Even the available molecular tools, in the form of proteases with different specificities, have increased in number, although we still have far to go to reach an array of "restriction proteases" like the sets of nucleases available to the molecular geneticist. Of course, conferences have been devoted to protein sequence analysis, in particular the MPSA (Methods in Protein Sequence Analysis) series, of which the 8th conference took place in Kiruna, Sweden, July 1-6 1990. Again, we witnessed much progress, saw new instruments, and experienced further interpretational insights into protein mechanisms and functions.

Bronze Age Identities UCL Press

This new 7th Edition of *New Venture Creation: Entrepreneurship for the 21st Century*, is the most heavily revised edition since its existence, yet it still maintains the market defining "Timmons Model of the Entrepreneurial Process." As always, Timmons & Spinelli cover the process of getting a new venture started, growing the venture, and successfully harvesting it. Through text, case studies, and hands-on exercises, this how-to text guides students in discovering the concepts of entrepreneurship and the competencies, skills, tools, and experience to equip students to successfully launch a new venture and recognize entrepreneurial opportunities.

Fragmenting the Chieftain Oxford University Press

The peoples of Sri Lanka have participated in far-flung trading networks, religious formations, and Asian and European empires for millennia. This interdisciplinary volume sets out to draw Sri Lanka into the field of Asian and Global History by showing how the latest wave of scholarship has explored the island as a 'crossroads', a place defined by its openness to movement across the Indian Ocean. Experts in the history, archaeology, literature and art of the island from c.500 BCE to c.1850 CE use Lankan material to explore a number of pressing scholarly debates. They address these matters from their varied disciplinary perspectives and diverse array of sources, critically assessing concepts such as ethnicity, cosmopolitanism and localisation, and elucidating the subtle ways in which the foreign may be resisted and embraced at the same time. The individual chapters, and the volume as a whole, are a welcome addition to the history and historiography of Sri Lanka, as well as studies of the Indian Ocean region, kingship, colonialism, imperialism, and early modernity.

Jews and Germans in Eastern Europe BoD - Books on Demand

A Companion to Assyria is a collection of original essays on ancient Assyria written by key international scholars. These new scholarly contributions have substantially reshaped contemporary understanding of society and life in this ancient civilization. The only detailed up-to-date introduction providing a scholarly overview of ancient Assyria in English within the last fifty years. Original essays written and edited by a team of respected Assyriology scholars from around the world. An in-depth exploration of Assyrian society and life, including the latest

thought on cities, art, religion, literature, economy, and technology, and political and military history

A Companion to the Archaeology of Early Greece and the Mediterranean, 2 Volume Set Birkhäuser

Written by experts from London's renowned Royal Free Hospital, *Textbook of Plastic and Reconstructive Surgery* offers a comprehensive overview of the vast topic of reconstructive plastic surgery and its various subspecialties for introductory plastic surgery and surgical science courses. The book comprises five sections covering the fundamental principles of plastic surgery, cancer, burns and trauma, paediatric plastic surgery and aesthetic surgery, and covers the breadth of knowledge that students need to further their career in this exciting field.

Additional coverage of areas in which reconstructive surgery techniques are called upon includes abdominal wall reconstruction, ear reconstruction and genital reconstruction. A chapter on aesthetic surgery includes facial aesthetic surgery and blepharoplasty, aesthetic breast surgery, body contouring and the evolution of hair transplantation. The broad scope of this volume and attention to often neglected specialisms such as military plastic surgery make this a unique contribution to the field. Heavily illustrated throughout, *Textbook of Plastic and Reconstructive Surgery* is essential reading for anyone interested in furthering their knowledge of this exciting field. This book was produced as part of JISC's Institution as e-Textbook Publisher project. Find out more at

<https://www.jisc.ac.uk/rd/projects/institution-as-e-textbook-publisher>

Introduction to SuperCollider John Wiley & Sons

Papers in this volume cover all shores of the Black Sea and address, alongside many other topics, the establishment dates of some Greek Colonies; East Greek transport amphorae; the history of Tekkeköy; the pre-Roman economy of Myrmekion; Byzantine finds at Komana; glass bracelets from Samsun Museum; dating the Kavak Bekdemir Mosque in Samsun.

Novel Biodegradable Microbial Polymers Springer Science & Business Media

Originally developed by James McCartney in 1996 and now an open source project, SuperCollider is a software package for the synthesis and control of audio in real time. Currently, it represents the state of the art in the field of audio programming: there is no other software available that is equally powerful, efficient or flexible. Yet, SuperCollider is often approached with suspicion or awe by novices, but why? One of the main reasons is the use of a textual user interface. Furthermore, like most software packages that deal with audio, SuperCollider prerequisites a series of skills, ranging from expertise in analog/digital signal processing, to musical composition, to computer science. However, as the beginner overcomes these initial obstacles and understands the powerful flexibility of SuperCollider, what once were seen as weaknesses become its strengths. SuperCollider's features also mean versatility in advanced software applications, generality in terms of computer modelling, and expressivity in terms of symbolic representations. This book aims at providing a brief overview of, and an introduction to, the SuperCollider programming environment. It also intends to informally present, by employing SuperCollider, a series of key notions relevant to what is broadly referred to as computer music. Andrea Valle is a researcher/aggregate professor in film, photography and television at the University of Turin-DAMS, and is active as a musician and composer. He has been a SuperCollider user since 2005.

The Social Media Bible Logos Verlag Berlin GmbH

This book is written for researchers and students interested in the function and role of chemical elements in biological or environmental systems. Experts have long known that the Periodic System of Elements (PSE) provides only an inadequate chemical description of elements of biological, environmental or medicinal importance. This book explores the notion of a Biological System of the Elements (BSE) established on accurate and precise multi-element data, including evolutionary aspects, representative sampling procedures, inter-element relationships, the physiological function of elements and uptake mechanisms. The book further explores the concept Stoichiometric Network Analysis (SNA) to analyze the biological roles of chemical species. Also discussed is the idea of ecotoxicological identity cards which give a first-hand description of properties relevant for biological and toxicological features of a certain chemical element and its geo biochemically plausible speciation form. The focus of this book goes beyond both classical bioinorganic chemistry and toxicology.

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