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But if you'd like to sell more insurance, make more money, and take better care of your family you need to practice. Here's 17 ideas for practicing and studying sales techniques. 1) Use a Mirror. If you think it's stupid to practice in front of the mirror you're missing the point.

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Joining the Sales World. This month we've been discussing selling insurance. Today we're going to discuss some of the secrets to success to keep in mind

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