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In "Decisive", the Heath brothers explain why we make poor decisions and how to counter our own biases. In this Decisive book summary, we'll outline the 4-part "WRAP process" to help us make better choices.

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In Decisive, Chip Heath and Dan Heath, the bestselling authors of Made to Stick and Switch, tackle the thorny problem of how to overcome our natural biases and irrational thinking to make better decisions, about our work, lives, companies and careers. When it comes to decision making, our brains are flawed instruments.

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In Decisive, you will learn about the villains and common pitfalls many people struggle with in making decisions, and a framework to enable better decision making. Being able to make good decisions is a great skill to have. Decision making is a key component to becoming better as a person, making more money, and climbing the corporate ladder.

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Decisive is the Heath brothers' most powerful—and important—book yet, offering fresh strategies and practical tools

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Decisive: How to Make Better Choices in Life and Work

Decisive: How to Make Better Choices in Life and Work is a book by Chip and Dan Heath published in 2013. Lean East has previously reviewed their book *Switch: How to Change Things When Change is Hard* and also enjoyed *Made to Stick*.. This book presents a fairly simple process for decision making (click here for a one-page PDF of this process prepared by the authors).

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