

# The Best Digital Marketing Campaigns In The World II

Develop an effective Digital Marketing strategy with SEO, SEM, PPC, Digital Display Ads & Email Marketing techniques. (English Edition)

How to Double the Results of Your Marketing Campaigns

A Step-by-Step Guide

The ultimate guide to build and deploy a complete digital marketing platform on top of Drupal

Digital Marketing Trends and Prospects

Planning, Optimizing and Integrating Online Marketing

Business Made Simple

How to Develop an Integrated Marketing Campaign in the Digital Era

Dynamic Digital Marketing

How to Create a Plan for Your Business that Works

Understanding Digital Marketing

Marketing Strategies for Engaging the Digital Generation

The Definitive Beginner's Bundle: How to Establish Your Presence Online and Reach a Lot of Customers with These Essentials Guides

Direct and Digital Marketing in Practice

The Ultimate System for Digital Marketing Success

What Every Business Owner Ought to Know about Profitably Reaching Their Ideal Customers Online in a Changing Economy

Digital marketing

Digital Marketing: The Ultimate Guide

The Art of SEO

The Best Digital Marketing Campaigns in the World

Manager's Guide to Online Marketing

Cutting-Edge Digital Marketing

The Best Digital Marketing Campaigns in the World II

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Marketing Strategies for Engaging the Digital Generation

The Art of Digital Marketing

Digital Marketing

Digital Marketing

How to Attract Customers and Increase Online Sales

The Digital Marketing Handbook

Digital Marketing Strategy

They Ask, You Answer

Digital Marketing with Drupal

Digital Marketing All-In-One For Dummies

Digital Marketing in the Zone

HBR's 10 Must Reads on Managing Yourself (with bonus article "How Will You Measure Your Life?" by Clayton M. Christensen)

Marketing in the Round

A Revolutionary Approach to Inbound Sales, Content Marketing, and Today's Digital Consumer

The Definitive Guide to Creating Strategic, Targeted, and Measurable Online Campaigns

The Content Marketing Handbook

*The Best Digital Marketing Campaigns In The World II*

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## SAWYER GRANT

Develop an effective Digital Marketing strategy with SEO, SEM, PPC, Digital Display Ads & Email Marketing techniques. (English Edition) John Wiley & Sons

The path to your professional success starts with a critical look in the mirror. If you read nothing else on managing yourself, read these 10 articles (plus the bonus article "How Will You Measure Your Life?" by Clayton M. Christensen). We've combed through hundreds of Harvard Business Review articles to select the most important ones to help you maximize yourself. HBR's 10 Must Reads on Managing Yourself will inspire you to: Stay engaged throughout your 50+-year work life Tap into your deepest values Solicit candid feedback Replenish physical and mental energy Balance work, home, community, and self Spread positive energy throughout your organization Rebound from tough times Decrease distractibility and frenzy Delegate and develop employees' initiative This collection of best-selling articles includes: bonus article "How Will You Measure Your Life?" by Clayton M. Christensen, "Managing Oneself," "Management Time: Who's Got the Monkey?" "How Resilience Works," "Manage Your Energy, Not Your Time," "Overloaded Circuits: Why Smart People Underperform," "Be a Better Leader, Have a Richer Life," "Reclaim Your Job," "Moments of Greatness: Entering the Fundamental State of Leadership," "What to Ask the Person in the Mirror," and "Primal Leadership: The Hidden Driver of Great

Performance."

**How to Double the Results of Your Marketing Campaigns** Berrett-Koehler Publishers

Internet advertising has come off age; yet little is known in research and practice about how digital channel advertising really works. The empirical research in this thesis intends to fill this gap and shed light on the effectiveness of online advertising. Two studies are conducted that focus on multichannel online advertising and search engine advertising, the single-most important online ad channel. In an interdisciplinary approach, both studies first develop comprehensive theoretical models based on existing work in related research fields—for example, marketing and information retrieval. This approach pays off and leads to new and insightful findings: - There are synergies in multichannel online advertising: purchase propensity increases when consumers receive advertising messages through multiple channels. - The channel order can influence the conversion probability. - Click-through rates in search engine advertising are influenced through various keyword criteria on semantic and syntactic level The results of this thesis constitute an important starting point for future research in online advertising. Furthermore, the results enable practitioners to improve the effectiveness of online advertising through a more differentiated campaign management approach. Based on its findings, the thesis outlines how a future integrated approach to online advertising could look like.

[A Step-by-Step Guide](#) BPB Publications

Is this blue book more valuable than a business degree? Most people enter their professional careers not understanding how to grow a business. At

times, this makes them feel lost, or worse, like a fraud pretending to know what they're doing. It's hard to be successful without a clear understanding of how business works. These 60 daily readings are crucial for any professional or business owner who wants to take their career to the next level. New York Times and Wall Street Journal bestselling author, Donald Miller knows that business is more than just a good idea made profitable - it's a system of unspoken rules, rarely taught by MBA schools. If you are attempting to profitably grow your business or career, you need elite business knowledge—knowledge that creates tangible value. Even if you had the time, access, or money to attend a Top 20 business school, you would still be missing the practical knowledge that propels the best and brightest forward. However, there is another way to achieve this insider skill development, which can both drastically improve your career earnings and the satisfaction of achieving your goals. Donald Miller learned how to rise to the top using the principles he shares in this book. He wrote *Business Made Simple* to teach others what it takes to grow your career and create a company that is healthy and profitable. These short, daily entries and accompanying videos will add enormous value to your business and the organization you work for. In this sixty-day guide, readers will be introduced to the nine areas where truly successful leaders and their businesses excel: Character: What kind of person succeeds in business? Leadership: How do you unite a team around a mission? Personal Productivity: How can you get more done in less time? Messaging: Why aren't customers paying more attention? Marketing: How do I build a sales funnel? Business Strategy: How does a business really work? Execution: How can we get things done? Sales: How do I close more sales? Management: What does a good manager do? *Business Made Simple* is the must-have guide for anyone who feels lost or overwhelmed by the modern business climate, even if they attended business school. Learn what the most successful business leaders have known for years through the simple but effective secrets shared in these pages. Take things further: If you want to be worth more as a business professional, read each daily entry and follow along with the free videos that will be sent to you after you buy the book.

*The ultimate guide to build and deploy a complete digital marketing platform on top of Drupal* John Wiley & Sons

8 powerful ways to market your business online to consistently generate an abundance of leads that convert into profitable customers. Dynamic Digital Marketing teaches any business or individual how to increase online visibility and presence, attract their target audience, generate leads, and convert them into profitable customers. Author Dawn McGruer is an expert at making businesses and brands shine online. She is passionate about helping entrepreneurs and businesses maximise their digital marketing profits by developing digital skills which scale and grow their businesses and accelerate their success. Most entrepreneurs and businesses fully understand the importance of digital marketing, yet many do not know where to start or, worse, continue to spend time, money, and effort on strategies that fail to provide the best results for their investment. To remedy this situation, Dawn developed her multi-award-winning digital marketing framework, Dynamic Digital Marketing Model. Offering step-by-step guidance, this book shows you how to use this model to market your business online whilst transforming yourself into a proficient digital marketer. This must-read book will help you: Gain invaluable insights on what works - and what doesn't - based on the author's 20 years' experience in digital marketing Avoid pitfalls and missteps by implementing the same proven success strategies used by key influencers Harness the power of search engine optimisation (SEO), social media, content marketing, online video, and more Amplify your brand, cultivate customers, and increase profits Incorporate e-mail marketing, customer analytics, strategic web design, and influencer partnerships in your overall digital marketing strategy Dynamic Digital Marketing: Master the world of online and social media marketing to grow your business is an indispensable resource for business leaders, business owners, marketing and sales professionals, digital strategists and consultants, entrepreneurs, and students in business and marketing programmes. [Digital Marketing Trends and Prospects](#) John Wiley & Sons

Familiarize yourself with different effective strategies in Digital Marketing KEY FEATURES • Understand the basics terminologies in Digital Marketing • Understand the impact of Search Engine Optimization (SEO) on online business • Identify important elements of E-mail marketing and its applicability in the digital world • Get familiar with Mobile marketing and Web analytics tools • Understand different Traditional Marketing and Digital Marketing techniques DESCRIPTION The book starts with the basic concepts of Marketing, benefits & opportunity of Digital Marketing and its usage in various domains of business. You will learn how to work with SEO, E-mail Marketing and Digital Display Advertising. The book will then cover the key metrics of SMM & Mobile marketing and Web analytics. This book not only focusses on Digital Marketing but also covers many real-world examples based on the latest Marketing strategies or techniques in Digital Marketing. WHAT YOU WILL LEARN • Get familiar with B2B SEO and B2C SEO strategies in Digital Marketing • Understand the importance of gathering offline and online data in Email marketing • Learn how to create and test landing pages • Generate traffic and behavior report of marketers and targeted users • Get familiar with the Web analytics tools and process. WHO THIS BOOK IS FOR This book is for anyone interested in Digital Marketing. Professionals who are working in the Digital Marketing domain can use this book as a reference. TABLE OF CONTENTS 1. Introduction to Digital Marketing 2. Search Engine Optimization (SEO): The core of Digital Marketing 3. E-mail Marketing and Digital Display Advertising 4. Social Media Marketing 5. Mobile Marketing and Web Analytics

*Planning, Optimizing and Integrating Online Marketing* HarperCollins Leadership

With the enormous growth of the internet and social media sites, digital marketing is now worth more per annum than TV advertising in the UK. Social network advertising spending is expected to increase to a staggering \$4.3 billion in 2011 in a bid to attract today's media-savvy consumer. The Best Digital Marketing Campaigns in the World brings together an international collection of the most successful digital marketing campaigns of our time, assessing what they achieved and the business lessons learnt. This practical and insightful book explores how businesses large and small have harnessed social media, blogs, forums, online video and email to boost their brand and attract customers. Damian Ryan and Calvin Jones present a selection of hand-picked case studies, sharing the knowledge and skill of the world's top creative minds. Covering everything from household names such as Pizza Hut and Pepsi to Obama's 2008 presidential election campaign, this book is the must-read guide for all marketers looking to embrace the new digital landscape.

*Business Made Simple* Kogan Page Publishers

This book is a practical, pragmatic "how to" book designed for hi-tech marketing operations, regional, and corporate marketing leaders at every level. This unique book takes you step-by-step through the disciplined, yet practical, process of architecting truly integrated marketing communications plans that work. In it, you will find a prescription for building a successful, repeatable campaign development process, including the necessary

templates and helpful, practical techniques. This book is your guide that will show you how you can optimize your marketing efforts and achieve an even greater return on your marketing investment. While many of us will recognize a good, well-thought-out marketing campaign when we see one, the single, basic truth about world-class marketing campaign development is that it is easy to say, but hard to do. It is hard to do because we all like to take short-cuts. I hear the lament all too often: "I'm over-worked don't have the time to think strategically" or "Planning is overrated. I just need to get these projects done." As a result, we take short-cuts like "ready, fire, aim." Lack of planning is the slippery slope that leads to wasteful marketing. Then one day we get the call from the corner office to come and explain why our marketing efforts did not produce the desired results. Luckily, architecting world-class campaigns is achievable for any marketing team. Successful marketing requires following a disciplined, systematic approach to working cross-functionally and cross-regionally in order to prioritize marketing objectives, design a customer-engaging go-to-market strategy, and execute the plan.

*How to Develop an Integrated Marketing Campaign in the Digital Era* Green Bird Publication

Now in its seventh edition, 'Digital Marketing' provides comprehensive, practical guidance on how companies can get the most out of digital media and technology to meet their marketing goals.

**Dynamic Digital Marketing** Bloomsbury Publishing

Digital Marketing: The Definitive Beginner's Bundle Book #1: Internet Marketing: 13 Proven Online Marketing Strategies To Get More Customers And Make More Money This book is a all-in-one packed beginner's guide, that provides ways and methods to get the most out of your marketing efforts regardless of the strategy you choose. It covers a wide array of topics such as content marketing, article marketing and blogging, podcasting and video marketing, Kindle marketing, email marketing, forum marketing, PPC advertising (Facebook ads), search engine marketing (SEM), press release marketing and online classified advert marketing. Here Is A Quick Preview Of What's Inside... #1 Blogging #2 Article Marketing #3 Podcasting #4 Kindle Marketing #5 E-Mail Marketing #6 Content Marketing #7 Forum Marketing #8 Social Media Marketing #9 Video marketing #10 PPC Advertising #11 Search Engine marketing #12 Press Release Marketing #13 Online Classified Advert Marketing Book #2: Facebook Marketing: How To Leverage Facebook's Platform And Reach A Lot Of Potential Customers On A Shoestring Budget In this book you will learn the best ways to promote your business or products on Facebook, taking advantage of the various tools available today. You will find out how to properly setup Facebook pages, how to operate them, how to make the best of Facebook groups and of course Facebook advertising campaigns. Here Is A Quick Preview Of What's Inside... Getting You To A Quick Start Facebook Pages - Kick Start Your Marketing Campaign Operating Your Facebook Page The Right Way Facebook Groups And How To Make The Most Out Of Them Facebook Advertising Campaigns Explained Making Your Very First Advertisement With Step-By-Step Instructions Book #3: Copywriting: A Beginner's Blueprint: How To Write Amazing Copy That Compels Readers To Take Action Without Selling Your Soul In this book you will learn what copywriting actually is and why you are leaving so much on the table, should you not learn such a skill. As a beginner copywriter you will have to cover a lot of ground before you are able to produce great copy. Fortunately, we will go through some MUST know things that everyone starting out their copywriting journey ought to know. Here Is A Quick Preview Of What's Inside... Copywriting 101: Understanding the Concept of Copywriting What Every Beginner Copywriter Needs To Know The 7 Most Common Mistakes Made By Inexperienced Copywriters - And How To Avoid Them Copywriting Basics: The ABC's Of Writing Compelling Copy Five Copywriting Rules That Can Make or Break Your Copy Copywriting Ethics: Staying True To Your Values Grab Your Copy Right Now

[How to Create a Plan for Your Business that Works](#) Happy About

The premier guide to digital marketing that works, and a solid framework for success The Art of Digital Marketing is the comprehensive guide to cracking the digital marketing 'code,' and reaching, engaging, and serving the empowered consumer. Based on the industry's leading certification from the Digital Marketing Institute (DMI), this book presents an innovative methodology for successful digital marketing: start with the customer and work backwards. A campaign is only effective as it is reflective of the consumer's wants, needs, preferences, and inclinations; the DMI framework provides structured, implementable, iterative direction for getting it right every time. The heart of the framework is a three-step process called the 3i Principles: Initiate, Iterate, and Integrate. This simple idea translates into higher engagement, real customer interaction, and multichannel campaigns that extend even into traditional marketing channels. The evolution of digital marketing isn't really about the brands; it's about consumers exercising more control over their choices. This book demonstrates how using this single realization as a starting point helps you build and implement more effective campaigns. Get inside the customer's head with deep consumer research Constantly improve your campaigns based on feedback and interactions Integrate digital activities across channels, including traditional marketing Build campaigns based on customer choice and control Digital marketing turns traditional marketing models on their heads. Instead of telling the customer what to think, you find out what they already think and go from there. Instead of front-loading resources, you continually adjust your approach based on real interactions with real customers every day. Digital marketing operates within its own paradigm, and The Art of Digital Marketing opens the door for your next campaign.

**Understanding Digital Marketing** John Wiley & Sons

In the second volume of The Best Digital Marketing Campaigns in the World, best-selling author Damian Ryan presents an international showcase of the most successful digital marketing campaigns in recent history, analysing what they did right and their impact. This privileged insight into some of the freshest, most creative thinking in the industry covers 40 new campaigns from 40 different agencies/brands around the world, 16 in the UK, 5 in the US/Canada, and the rest from Europe, Australia, the Middle East and North Africa, South Africa and South America. Full of behind-the-scenes insights into campaign strategy, implementation and results, The Best Digital Marketing Campaigns in the World II explores how businesses and agencies, large and small, have harnessed social media, blogs, video, email, mobile and search to boost their brand and attract customers. Covering a wide range of world-class, award-winning campaigns from brands such as Activia, Red Bull, Heinz, Harley Davidson, O2, Peugeot, Nike, Samsung, and UEFA, and agencies including Tribal DDB, Scholz and Volkmer, Red Bee, Bell Pottinger Wired, We Are Social and Symbio Digital, this is an inspirational must-read for everyone working in marketing and advertising.

[Marketing Strategies for Engaging the Digital Generation](#) John Wiley & Sons

The Best Digital Marketing Campaigns in the World II Kogan Page Publishers

[The Definitive Beginner's Bundle: How to Establish Your Presence Online and Reach a Lot of Customers with These Essentials Guides](#) Packt Publishing Ltd

The revolutionary guide that challenged businesses around the world to stop selling to their buyers and start answering their questions to get results; revised and updated to address new technology, trends, the continuous evolution of the digital consumer, and much more In today's digital age, the traditional sales funnel—marketing at the top, sales in the middle, customer service at the bottom—is no longer effective. To be successful, businesses must obsess over the questions, concerns, and problems their buyers have, and address them as honestly and as thoroughly as possible. Every day, buyers turn to search engines to ask billions of questions. Having the answers they need can attract thousands of potential buyers to your company—but only if your content strategy puts your answers at the top of those search results. It's a simple and powerful equation that produces growth and success: They Ask, You Answer. Using these principles, author Marcus Sheridan led his struggling pool company from the bleak depths of the housing crash of 2008 to become one of the largest pool installers in the United States. Discover how his proven strategy can work for your business and master the principles of inbound and content marketing that have empowered thousands of companies to achieve exceptional growth. They Ask, You Answer is a straightforward guide filled with practical tactics and insights for transforming your marketing strategy. This new edition has been fully revised and updated to reflect the evolution of content marketing and the increasing demands of today's internet-savvy buyers. New chapters explore the impact of technology, conversational marketing, the essential elements every business website should possess, the rise of video, and new stories from companies that have achieved remarkable results with They Ask, You Answer. Upon reading this book, you will know: How to build trust with buyers through content and video. How to turn your web presence into a magnet for qualified buyers. What works and what doesn't through new case studies, featuring real-world results from companies that have embraced these principles. Why you need to think of your business as a media company, instead of relying on more traditional (and ineffective) ways of advertising and marketing. How to achieve buy-in at your company and truly embrace a culture of content and video. How to transform your current customer base into loyal brand advocates for your company. They Ask, You Answer is a must-have resource for companies that want a fresh approach to marketing and sales that is proven to generate more traffic, leads, and sales.

[Direct and Digital Marketing in Practice](#) Morgan James Publishing

As an entrepreneur, small business owner, coach, consultant, speaker, author, and/or expert, you know marketing is the lifeblood of growing a successful business. Yet, for so many of us, marketing is also one of our biggest struggles. Well, that's all about to change. In Love-Based Online Marketing, Michele PW walks you through exactly how to create an Online Marketing Plan tailored specifically to you and your goals so you can grow a business you love AND that loves you back! And the best part, thanks to the Assessment included in this book, your Online Marketing Plan will be based around your Marketing Love Factor. This means you'll not only love your marketing (really! Even if you've always hated it before!), but you'll also be empowered to market your business in the exact, perfect way for you. So if attracting, inspiring and inviting your ideal prospects to become ideal clients and customers without being hype-y, sales-y or slime-y feels like a breath of fresh air, this book may be exactly what you've been looking for.

[The Ultimate System for Digital Marketing Success](#) Entrepreneur Press

Is Your Business "Invisible" Online? Discover how to use digital marketing to attract new traffic, leads and sales for your business. Is your company at the point where you find yourself wasting money on expensive advertising methods that have become less and less effective? Or are you worried that you're losing out on potential leads and sales because your company is essentially "invisible" online? If so, what are your options? The Truth About Digital Marketing is a guide for business owners who are unfamiliar with digital marketing. Maybe you've never even heard about search engine optimization, Google Adwords, social media or other digital marketing methods. Or maybe you've heard of these but simply never figured out how to make them work in your business. In fact, this book covers dozens of the most common questions that business owners have about digital marketing. The Truth About Digital Marketing is a quick and easy read and can serve as a great reference as you discover more about the benefits digital marketing can bring you and your business.

[What Every Business Owner Ought to Know about Profitably Reaching Their Ideal Customers Online in a Changing Economy](#) Harvard Business Review Press

The fast and easy way to get the most of out social media marketing Sharing the wisdom of social media voices Shiv Singh and Stephanie Diamond on the latest approaches to social media marketing, Social Media Marketing For Dummies presents the essence of planning, launching, managing, and assessing a social media marketing campaign. In an easy-to-read style that is perfect for time-pressed marketers, this essential guide covers all the newest and time-tested trends in social media, including reaching your audience via mainstream platforms; getting social with existing web

properties like a company site, blog, mobile tools, and advertising; making the most of Facebook, Twitter, Google+, LinkedIn, and others; launching a campaign and developing a voice; reaching your audience on key and niche platforms, and embracing influencers; and much more. Social media marketing is a highly-effective way to make a big bang without spending big bucks—and it's an easy, way to enlarge your audience, reach your customers, and build your business. With the indispensable tools in this new edition of Social Media Marketing For Dummies, you'll find everything you need to make the most of low-cost, timely online marketing strategies that resonate with consumers and make your brand and business viable in a saturated market. Gives you an overview of your social media marketing choices Covers giving social license to employees and metrics Provides the latest trends in social media marketing Includes tips on creating a social media marketing campaign, avoiding common mistakes, and key resources If you're a busy marketer, small business owner, or entrepreneur looking to reach new markets with social media marketing initiatives, this hands-on, friendly guide has you covered.

**Digital marketing** Kogan Page Publishers

The Content Marketing Handbook helps entrepreneurs, marketers, and small business owners understand the true role of content within integrated multichannel marketing campaigns, avoid wasting time and money by giving away content with no ROI, and instead skillfully create content that builds trust, stimulate interest, and ultimately get more orders for what they are selling. Readers will learn how to: Create A-level content that gets noticed, gets read, and eliminates "content pollution" Overcome the biggest weakness of content marketing Double marketing response rates by adding lead magnets, bonus reports, and other free content offers Use content to build brands, enhance reputations, and stand out from the competition Plan, execute and measure content marketing in a multichannel environment Know when to stop giving away content and start asking for the orders

[Digital Marketing: The Ultimate Guide](#) Pearson UK

Digital marketing now represents 25% of the marketing spend in the UK and this is predicted to move to 50% or higher within the next three years. Understanding Digital Marketing looks at the world of digital marketing: how it got started, how it got to where it is today, and where the thought leaders in the industry believe it is headed in the future. This authoritative title demonstrates how to harness the power of digital media and use it to achieve the utmost success in business, now and in the future. Understanding Digital Marketing deals with every key topic in detail, including: search marketing, social media, Google, mobile marketing, affiliate marketing, e-mail marketing, customer engagement and digital marketing strategies. Essential reading for both practitioners and students alike, and including real-world examples of digital marketing successes and expert opinions, Understanding Digital Marketing provides you with tools to utilize the power of the internet to take your company wherever you want it to go.

**The Art of SEO** Que Publishing

Get digital with your brand today! Digital Marketing for Dummies has the tools you need to step into the digital world and bring your marketing process up to date. In this book, you'll discover how digital tools can expand your brand's reach and help you acquire new customers. Digital marketing is all about increasing audience engagement, and the proven strategy and tactics in this guide can get your audience up and moving! You'll learn how to identify the digital markets and media that work best for your business—no wasting your time or money! Discover how much internet traffic is really worth to you and manage your online leads to convert web visitors into paying clients. From anonymous digital prospect to loyal customer—this book will take you through the whole process! Learn targeted digital strategies for increasing brand awareness Determine the best-fit online markets for your unique brand Access downloadable tools to put ideas into action Meet your business goals with proven digital tactics Digital marketing is the wave of the business future, and you can get digital with the updated tips and techniques inside this book!

[The Best Digital Marketing Campaigns in the World](#) Kogan Page Publishers

Direct and Digital Marketing in Practice is the essential manual for all managers, marketers and students. Incisive and thorough, the text has been fully updated to reflect the continuing impact and future implications of the Internet on marketing. This new 3rd edition is one of the only comprehensive textbooks written entirely by current practising professionals. It explains in detail the powerful offline and online techniques available to direct marketers today. Direct and Digital Marketing in Practice covers vital issues such as: · the new marketing landscape; · gaining customer insight; · maximising returns on marketing investment; · integrating traditional and digital media; · campaign planning and budgeting; · offline and online metrics; · testing and statistics; and · developing compelling propositions. Direct and Digital Marketing in Practice is an ideal reference tool, presenting detailed explanations of key concepts with practical examples and case studies. The book ensures that each point is relevant and memorable, and made in a real-world context. Written for managers looking to expand and enhance customer reach, students on MBA courses, and those taking professional qualifications, the book provides an invaluable and up-to-date guide to marketing best theory and practice in our increasingly digital and online age.

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