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Scaling up Learning for Sustained Impact Currency

Winner of the International Book Awards for General Business Winner of the Readers' Favorite International Book Award for Non-Fiction Business It's been over a decade since Verne Harnish's best-selling book *Mastering the Rockefeller Habits* was first released. *Scaling Up (Rockefeller Habits 2.0)* is the first major revision of this business classic which details practical tools and techniques for building an industry-dominating business. This book is written so everyone -- from frontline employees to senior executives -- can get aligned in contributing to the growth of a firm. *Scaling Up* focuses on the four major decision areas every company must get right: People, Strategy, Execution, and Cash. The book includes a series of new one-page tools including the updated One-Page Strategic Plan and the Rockefeller Habits Checklist™, which more than 40,000 firms around the globe have used to scale their companies successfully -- many to \$10 million, \$100 million, and \$1 billion and beyond - while enjoying the climb!

The Convergence of Social Economy and Sustainability Athabasca University Press

When citizens take collaborative action to meet the needs of their community, they are participating in the social economy. Co-operatives, community-based social services, local non-profit organizations, and charitable foundations are all examples of social economies that emphasize mutual benefit rather than the accumulation of profit. While such groups often participate in market-based activities to achieve their goals, they also pose an alternative to the capitalist market economy. Contributors to *Scaling Up* investigated innovative social economies in British Columbia and Alberta and discovered that achieving a social good through collective, grassroots enterprise resulted in a sustainable way of satisfying human needs that was also, by extension, environmentally responsible. As these case studies illustrate, organizations that are capable of harnessing the power of a social economy generally demonstrate a commitment to three outcomes: greater social justice, financial self-sufficiency, and environmental sustainability. Within the matrix of these three allied principles lie new strategic directions for the politics of sustainability. Whether they were examining attainable and affordable housing initiatives, co-operative approaches to the provision of social services, local credit unions, farmers' markets, or community-owned power companies, the contributors found social economies providing solutions based on reciprocity and an understanding of how parts function within the whole—an understanding that is essential to sustainability. In these locally defined and controlled, democratically operated organizations we see possibilities for a more human economy that is capable of transforming the very social and technical systems that make our current way of life unsustainable.

Scaling Up Routledge

Scaling Up of Microbial Electrochemical Systems: From Reality to Scalability is the first book of its kind to focus on scaling up of microbial electrochemical systems (MES) and the unique challenges faced when moving towards practical applications using this technology. This book emphasizes an understanding of the current limitations of MES technology and suggests a way forward towards onsite applications of MES for practical use. It includes the basics of MES as well as success stories and case studies of MES in the direction of practical applications. This book will give a new direction to energy researchers, scientists and policymakers working on field applications of microbial electrochemical systems—microbial fuel cells, microbial electrolysis cells, microbial electrosynthesis cells, and more. Promotes the advancement of microbial electrochemical systems, from lab scale to field applications Illustrates the challenges of scaling up using successive case studies Provides the basics of MES technology to help deepen understanding of the subject Addresses lifecycle analysis of MES technology to allow comparison with other conventional methods

Technology, Partnerships and Convergence Food & Agriculture Org.

The individual and institutional capacities required for the prevention and reduction of nutritional insecurity and hunger in lesser-developed countries as the twenty-first century approaches are identified in this book. Household nutritional "security" can be defined as the successful The essays in this book champion the idea of increasing, or scaling up, grass roots operations to provide nutritional security, while scaling down the efforts of national and international institutions. Scaling up involves strengthening local capacities to improve and expand upon current successful programs by building upon existing local culture and organizations. This, in turn, enables the programs to strengthen relationships with national governments, international bilateral/multilateral donors, as well as non-governmental organizations. Scaling down concerns the ways and means by which these various organizations encourage and complement the local development. Therefore, as local capacities are scaled up, the national/international control over decisions and functions is, ideally, scaled down. The volume also directly addresses the resultant complication: how to create programs that are both culturally specific and that will flourish well into the future.

Turn Innovation Concepts Into Business Impact World Bank Publications

As climate change adaptation rises up the international policy agenda, matched by increasing funds and frameworks for action, there are mounting questions over how to ensure the needs of vulnerable people on the ground are met. Community-based adaptation (CBA) is one growing proposal that argues for tailored support at the local level to enable vulnerable people to identify and implement appropriate community-based responses to climate change themselves. *Community Based Adaptation to Climate Change: Scaling it up* explores the challenges for meeting the scale of the adaptation challenge through CBA. It asks the fundamental questions: How can we draw replicable lessons to move from place-based projects towards more programmatic adaptation planning? How does CBA fit with larger scale adaptation policy and programmes? How are CBA interventions situated within the institutions that enable or undermine adaptive capacity? Combining the research and experience of prominent adaptation and development theorists and practitioners, this book presents cutting edge knowledge that moves the debate on CBA forward towards effective, appropriate, and 'scaled-up' adaptive action.

Guidance Note World Health Organization

Drawing from the information presented at conference sponsored by the Harvard Graduate School of Education and the Mid-Atlantic Regional Technology in Education Consortium, leading educators, researchers, and policymakers, *Scaling Up Success* translate, theory into practice and provide, a hands-on resource that clearly describes different models for "scaling up" success. This important resource is filled with illustrative examples of best practices that are grounded in real-life case studies of technology-based educational innovation^{3/4}from networking a failing school district in New Jersey to using computer visualization to teach scientific inquiry in Chicago. *Scaling Up Success* show how the lessons learned from technology-based educational innovation can be applied to other school improvement efforts.

Scaling Up Health Service Delivery Chemical Heritage Foundation

The review was conducted with the aim to provide guidance for future engagement/investments, in particular in the context of recent AU declarations on agriculture and on land restoration by NEPAD, GEF, TerrAfrica, the Great Green Wall Initiative for the Sahel and Sahara (GGWISS), UN agencies and other donors. This paper provides an abridged summary of the findings for easier access by country policy / decision makers, agencies, development partners and donors, as a basis for informing future interventions for scaling-up sustainable land management (SLM).

Scaling Up World Bank Publications

This report provides an assessment of the use of, and recommendations for scaling up, Nature-based Solutions to address water-related climate risks.

Innovating MIT Press

This tribute to the engineers who transformed laboratory reactions into large production facilities

focuses on petroleum refining and penicillin production. The book accompanies CHF's traveling exhibit by the same name.

Lessons from Technology-Based Educational Improvement OECD Publishing

Action against malnutrition is needed more than ever. An additional US\$10.3 billion a year is required from national and international public resources to successfully attack undernutrition worldwide. This would benefit more than 360 million children in the 36 countries with the highest burden of undernutrition home to 90 percent of the stunted children globally. Since early childhood offers a special window of opportunity to improve nutrition, the bulk of the investment needs to be targeted between pre-pregnancy until two years of age. 'Scaling Up Nutrition: What Will It Cost?' notes that investment will yield high returns through thriving children, healthier families, and more productive workers. This investment is essential to make progress on the nutrition and child mortality Millennium Development Goals and to protect critical human capital in developing economies. The human and financial costs of further neglect will be high. This call for greater investment in nutrition comes at a time when global efforts to strengthen health systems provide a unique opportunity to scale up integrated packages of health and nutrition interventions with common delivery platforms, thereby reducing costs. 'Scaling Up Nutrition: What Will It Cost?' has benefited from the expertise of many international agencies, nongovernmental organizations, and research institutions. This book will be of interest to policy makers, public health officials, nutritionists, government officials, and all those interested in improving child nutrition and health outcomes.

How to Bring Development Solutions to Millions of Poor People Elsevier

Offers techniques for growing a business into a dominant industry force, focusing on four important decision areas that are fundamental to successful company growth.

Getting to Scale Brookings Institution Press

Scaling Up How a Few Companies Make It... and Why the Rest Don't Select Books Incorporated

Informing Future Interventions for Scaling-up Sustainable Land Management UNESCO

This book provides a unique account of cross-sectoral innovations through efficient partnerships based on the hands-on experience of internationally renowned contributors specialised in the field of Science of Delivery. The challenges and lessons learned from large development initiatives based in Asia, and from the work undertaken by international research institutions, such as the FAO, are brought together in this book to benefit development agencies, policy makers, corporates, post graduate students, farmers' organizations, and those involved in supplying agricultural inputs and/or buying agricultural produce, particularly in developing countries within Asia and Africa. Through a number of case studies the book describes how the consortium approach of capacity building for equitable and efficient benefits, collective action, and convergence, will benefit millions of small farm-holders in different regions of Asia

Summary: Scaling Up Excellence Springer

This integrated collection covers a range of parallelization platforms, concurrent programming frameworks and machine learning settings, with case studies.

Scaling Up National Academies Press

Assessing or understanding the agriculture innovation system (AIS) is an essential step to better understand the needs, new skills and functions needed by the actors and the system. To accelerate the uptake of innovation and progress towards eradicating poverty, there is an urgent need for well-coordinated, demand-driven, and market-oriented information, knowledge, technologies and services. This document includes a set of information, templates and resources that aim to assist agricultural innovation systems actors, stakeholders, producers, farmers to develop and share impactful stories. It guides actors and organizations across all sectors in the innovation system to collect and document case studies, success stories, good practices and lessons learned from the project initiatives, trainings and others actions. It highlights scaling-up elements so that other actors can replicate these innovations with a view to scale-up, particularly the stakeholders and actors involved in the DeSira project, through knowledge exchange and sharing.

Scaling-up Solutions for Farmers Intl Food Policy Res Inst

This book constitutes the refereed proceedings of the 8th European Conference on Technology Enhanced Learning, EC-TEL 2013, held in Paphos, Cyprus, in September 2013. The 31 full papers, 18 short papers, 14 demonstrations and 29 posters presented were carefully reviewed and selected from 194 submissions. The papers are organized in topical sections. The topics addressed include open educational resources (OER), massive open online courses (MOOC), schools of the future, orchestration of learning activities, learning networks, teacher networks, bring your own device (BYOD), social media, learning analytics, personalization, mobile learning, computer-supported collaborative learning, game-based and simulation-based learning, and learning design.

Scaling Up Success World Bank Publications

NATIONAL BESTSELLER • A leading economist answers one of today's trickiest questions: Why do some great ideas make it big while others fail to take off? "Brilliant, practical, and grounded in the very latest research, this is by far the best book I've ever read on the how and why of scaling."—Angela Duckworth, CEO of Character Lab and New York Times bestselling author of *Grit*
ONE OF THE MOST ANTICIPATED BOOKS OF 2022—Men's Journal "Scale" has become a favored buzzword in the startup world. But scale isn't just about accumulating more users or capturing more market share. It's about whether an idea that takes hold in a small group can do the same in a much larger one—whether you're growing a small business, rolling out a diversity and inclusion program, or delivering billions of doses of a vaccine. Translating an idea into widespread impact, says University of Chicago economist John A. List, depends on one thing only: whether it can achieve "high voltage"—the ability to be replicated at scale. In *The Voltage Effect*, List explains that scalable ideas share a common set of attributes, while any number of attributes can doom an unscalable idea. Drawing on his original research, as well as fascinating examples from the realms of business,

polymaking, education, and public health, he identifies five measurable vital signs that a scalable idea must possess, and offers proven strategies for avoiding voltage drops and engineering voltage gains. You'll learn: • How celebrity chef Jamie Oliver expanded his restaurant empire by focusing on scalable "ingredients" (until it collapsed because talent doesn't scale) • Why the failure to detect false positives early on caused the Reagan-era drug-prevention program to backfire at scale • How governments could deliver more services to more citizens if they focused on the last dollar spent • How one education center leveraged positive spillovers to narrow the achievement gap across the entire community • Why the right set of incentives, applied at scale, can boost voter turnout, increase clean energy use, encourage patients to consistently take their prescribed medication, and more. By understanding the science of scaling, we can drive change in our schools, workplaces, communities, and society at large. Because a better world can only be built at scale.

Scaling Up Scaling Down Springer Nature

This book focuses on one question: How can large companies generate business impact from non-incremental innovation? The situation seems paradox. Winning in non-incremental innovation should be the domain of large corporates, not of greenfield startups. Yet, 7 out of 8 corporate startups do not generate business impact. And the media is full of stories that greenfield startups are attacking and even 'disrupting' incumbents. To stack the odds for success, large corporates have tried to emulate the methods and approaches of greenfield startups. They set up explorative innovation units (called Innovation Centers, Incubators, Accelerators, Digital Labs, Innovation Outposts, Fab Labs, Maker Spaces, etc.). Around the globe there are more than 600 of these. But returns on innovation are decreasing - despite increasing investments into innovation. So apparently there is a problem. We think that the root cause - and hence the Archimedean point for solving the problem - lies in one part of the end-to-end innovation process. Corporates need to think one step further, beyond their explorative innovation units. They need to actively shape the phase that comes after a promising innovation concept has been found and validated. We call this phase Scaling-Up. In this phase, business impact is generated. Success in this phase requires an orchestrated interplay between the corporate startup and the core organization, built on a solid methodology. The book is written for Top Managers and members of the Board who are concerned about the business impact that their innovation investments create. It is also written for corporate practitioners working in explorative innovation units, in Corporate Innovation Management, Corporate Research, Group Technology, Corporate Strategy, Corporate In-house Consulting or in comparable functions. And we also had Senior Management from Business Units (BUs) in mind when we wrote this book. With excellence in Scaling-Up, a corporate startup has the entrepreneurial momentum of a small company and (by leveraging the assets of its parent company) an 'unfair advantage' in the innovation race. With every successful corporate scaleup, the company not only increases growth, EBIT and market cap - it also actively reshapes its core business for tomorrow. Without excellence in Scaling-Up, validated innovation concepts will not generate business impact. In other words, if a company is not good in Scaling-Up, all work done in the Ideation and Validation phases is just a costly hobby. This book draws on our extensive consulting experience in this space and is co-written with our clients. We assembled a cross-industry 'Peer Group' of well-known, large European companies - all of them widely seen as good innovators or even innovation leaders. In the process, the group members analyzed relevant research, shared their Good Practices, developed and validated methodological frameworks and helped each other in Peer Coaching. The reader of this book can benefit from the Peer Group's work and findings. Some readers might be more interested in 'how-to' methods, others more in practical experiences. This book contains both. It is organized in four parts Part 1 - 'UNDERSTAND' provides the thinking framework for excellence in Scaling-up. Part 2 - 'PREPARE' takes a closer look into the phase that precedes Scaling-Up. Part 3 - 'SCALING-UP' presents the framework for effective Scaling-Up that the Peer Group has co-created. Part 4 - 'BUILDING THE ORGANIZATIONAL CAPABILITY' features real life cases on how BP, Robert Bosch, Orange, SIX, Telefonica, TRUMPF and TÜV Rheinland are aiming for excellence in Scaling-Up.

Emerging Cases from State, Development and Private Sectors Scaling Up How a Few

Companies Make It... and Why the Rest Don't

The global development community is teeming with different ideas and interventions to improve the lives of the world's poorest people. Whether these succeed in having a transformative impact depends not just on their individual brilliance but on whether they can be brought to a scale where they reach millions of poor people. Getting to Scale explores what it takes to expand the reach of development solutions beyond an individual village or pilot program so they serve poor people everywhere. Each chapter documents one or more contemporary case studies, which together provide a body of evidence on how scale can be pursued. The book suggests that the challenge of scaling up can be divided into two solutions: financing interventions at scale, and managing delivery to large numbers of beneficiaries. Neither governments, donors, charities, nor corporations are usually capable of overcoming these twin challenges alone, indicating that partnerships are key to success. Scaling up is mission critical if extreme poverty is to be vanquished in our lifetime. Getting to Scale provides an invaluable resource for development practitioners, analysts, and students on a topic that remains largely unexplored and poorly understood. Contributors: Tessa Bold (Goethe University, Frankfurt), Wolfgang Fengler (World Bank, Nairobi), David Gartner (Arizona State University), Shunichiro Honda (JICA Research Institute), Michael Joseph (Vodafone), Hiroshi Kato (JICA), Mwangi Kimenyi (Brookings), Michael Kubzansky (Monitor Inclusive Markets), Germano Mwabu (University of Nairobi), Jane Nelson (Harvard Kennedy School), Alice Ng'ang'a (Strathmore University, Nairobi), Justin Sandefur (Center for Global Development), Pauline Vaughan (consultant), Chris West (Shell Foundation)

Global Goals, Innovations, and Scaling Up John Wiley & Sons

This report examines six mechanisms that can be used to scale-up financing for biodiversity conservation and sustainable use and to help meet the 2011-20 Aichi Biodiversity Targets.

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