
Accounts Receivable Management And Corporate Performance

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Over the years, I've learned a thing or two about accounts receivable, which may not sound like a typical topic for this blog. Many business owners take their accounts receivable and the collection of the A/R for granted. We shouldn't do so. Let me share a few thoughts about this seemingly mundane topic and how the management of accounts receivable relates to business value. In the final ...

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Accounts receivable are monies due

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accounts receivable management, used portfolio management theory to determine the level of accounts receivable in a firm. He found out that there was an increase in level of accounts receivable in a firm increase both net working capital and cost of holding and managing account receivables.

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Furthermore, poor management of accounts receivable negatively impacts business profits in two ways:

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Accounts receivable management will keep the small business on the right side of the law in terms of federal and state regulations. While a creditor has some leeway in pursuing its own collection activity, there are laws at the state and federal level that may elude the small

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