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With more than 250 ready-to-use recipes, this solutions-oriented introduction to the Windows PowerShell scripting environment and language provides administrators with the tools to be productive immediately.

InfoWorld Penguin

NEWLY REVISED AND UPDATED The bestselling business playbook for turbocharging any organization, updated for modern audiences with new and never-before-seen material Every single day 3,076 businesses shut their doors. But what if you could create the finest, most profitable and best-run version of your business without wasting precious dollars on a thousand different strategies? When *The Ultimate Sales Machine* first published in 2007, legendary sales expert Chet Holmes gave us the key to do just that. All you need is to focus on twelve key areas of improvement—and practice them over and over with pigheaded discipline. Now, a decade later, Chet's daughter Amanda Holmes breathes new life into her father's classic advice. With updated language to match our ever-changing times and over 50 new pages of content, *The Ultimate Sales Machine* will help any modern reader transform their organization into a high-performing, moneymaking force. With practical tools, real-life examples, and proven strategies, this book will show you how to:

- Teach your team to work smarter, not harder
- Get more bang from your marketing for less
- Perfect every sales interaction by working on sales, not just in sales
- Land your dream clients

This revised edition expands on these proven concepts, with checklists to get faster ROIs, Core Story Frameworks to get your company to number one in your marketplace, and a bonus, never-before-revealed chapter from Chet, "How to Live a Rich and Full Life," that will put you in the best possible mindset to own your career. For every CEO, manager, and business owner who wants to take their organization to the next level, *The Ultimate Sales Machine* will put you and your company on the path to success—and help you stay there!

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Byte Packt Publishing Ltd

A comprehensive reference on the properties, selection, processing, and applications of the most widely used nonmetallic engineering materials. Section 1, General Information and Data, contains information applicable both to polymers and to ceramics and glasses. It includes an illustrated glossary, a collection of engineering tables and data, and a guide to materials selection. Sections 2 through 7 focus on polymeric materials--plastics, elastomers, polymer-matrix composites, adhesives, and sealants--with the information largely updated and expanded from the first three volumes of the

Engineered Materials Handbook. Ceramics and glasses are covered in Sections 8 through 12, also with updated and expanded information. Annotation copyright by Book News, Inc., Portland, OR
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"Tips and tools for turbocharging the IDE"--Cover.

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Popular Science

Acres of Windows 8 tweaks from a Microsoft MVP and creator of Tweaks.com! From a Microsoft MVP, who is also the savvy creator of Tweaks.com, comes this ultimate collection of Windows 8 workarounds. Steve Sinchak takes you way beyond default system settings, deep under the hood of Windows 8, down to the hidden gems that let you customize your Windows 8 system like you wouldn't believe. From helping you customize the appearance to setting up home networking, sharing media, and squeezing every ounce of performance out of the OS, this book delivers. Get ready to rock and roll with Windows 8! Uncovers hidden gems to help you get the most out of Windows 8 Bypasses the default system settings to show you how to customize the login and start screens, unlock hidden settings, supercharge your network speed, get rid of features you hate, and more Provides over 400 pages of workarounds and tweaks, including many high-level ones for you hotshot techies who really love to reshape an OS and make it your own Offers expert guidance and insight from author Steve Sinchak, a Microsoft MVP and creator of Tweaks.com Start tweaking and make Windows 8 your own with Windows 8 Tweaks.

PC Magazine

A wealth of open and free software is available today for Windows developers who want to extend the development environment, reduce development effort, and increase productivity. This encyclopedic guide explores more than 100 free and open source tools available to programmers who build applications for Windows desktops and servers.

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Journal of Object-oriented Programming

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LIFE. SCIENCE. FUTURE

As the official publication for Windows Vista, we cover Microsoft's latest OS with more depth, passion and clarity than any other magazine on the market. Each issue is packed with tips, tricks and service elements on every page. We give you an insider's tour of the operating system and illustrate how to

get the most out of your PC.

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Visual Studio Hacks

Software developers need to work harder and harder to bring value to their development process in order to build high quality applications and remain competitive. Developers can accomplish this by improving their productivity, quickly solving problems, and writing better code. A wealth of open source and free software tools are available for developers who want to improve the way they create, build, deploy, and use software. Tools, components, and frameworks exist to help developers at every point in the development process. Windows Developer Power Tools offers an encyclopedic guide to more than 170 of these free tools to help developers build top-notch Windows software from desktop applications to web services. To help you choose the right tools for solving both common and uncommon problems you face each day, this book follows a unique task-oriented organization, laying out topics in the same order that you and your team are likely to encounter them as you work on a project. Each tool entry features a solid introduction -- a mini user's guide -- so you can get up to speed quickly and understand how to best use the tool in your environment. Inside, you'll find: A guide to more than 170 tools covering 24 unique aspects of Windows and .NET

software development, with many descriptions contributed by the tools' authors Descriptions of freely available ASP.NET and Windows Forms controls, object relational mapping systems, testing frameworks, and build and continuous integration tools Articles on tools to help developers troubleshoot misbehaving applications Guides for utilities to boost productivity in the development environment as well as speeding up tasks in Windows itself "Quick pick" lists at the start of each chapter to help you find and choose the right tool for your task "At a Glance" and "In a Nutshell" summaries to help readers more quickly narrow their options References to an online book site to keep you up-to-date with new releases and features Forewords by Mike Gunderloy (Larkware) and Scott Hanselman (www.hanselman.com/tools), operators of the two most popular tools sites for Microsoft developers. Also, plenty of links in each article point you to additional detail online if you wish to delve more deeply into features and functionality. This one-stop resource covers a wide range of open source and freeware tools to help you answer questions around planning, developing, testing, and rolling out great software. Best of all, they're free.

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