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How to Develop a Retail Staff Training Plan. Putting together an effective training plan doesn't have to be time-consuming or difficult. To get the most bang for your buck (and time) consider the following best practices and retail staff training ideas: Break the staff training up into modules.

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Retail sales training and customer service training are similar, but are not really the same. Retail

sales training is designed to convert more shoppers into customers so the store can exceed sales goals. Customer service training is most often used to keep existing customers from leaving and to improve Net Promoter Score or social media reviews.

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