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Principles By Ray Dalio Summary

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Summary: Ray Dalio's Principles: Life and Work (Discussion Prompts) Penguin

Have you ever met someone with the perfect job? To the outside observer, it seems like they've won the career lottery—that by some stroke of luck or circumstance they've found the one thing they love so much that it doesn't even feel like work—and they're getting paid well to do it. In reality, their good fortune has nothing to do with chance. There's a method for finding your perfect job, and Chris Guillebeau, the bestselling author of *The \$100 Startup*, has created a practical guide for how to do it—whether within a traditional company or business, or by striking out on your own. Finding the work you were “born to do” isn't just about discovering your passion. Doing what brings you joy is great, but if you aren't earning a living, it's a hobby, not a career. And those who jump out of bed excited to go to work every morning don't just have jobs that turn their passions into paychecks. They have jobs where they also can lose themselves for hours in the flow of meaningful work. This intersection of joy, money, and flow is what Guillebeau will help you find in this book. Through inspiring stories of those who have successfully landed their dream career, as well as actionable tools, exercises, and thought experiments, he'll guide you through today's vast menu of career options to discover the work perfectly suited to your unique interests, skills, and experiences. You'll learn how to:

- Hack the job of your dreams within a traditional organization by making it work for you
- Find not only your ideal work but also your ideal working conditions
- Create plans that will allow you to take smarter career risks and “beat the house” every time
- Start a profitable “side hustle” and earn extra cash on top of your primary stream of income
- Escape the prison of working for someone else and build a mini-empire as an entrepreneur
- Become a rock star at any creative endeavor by creating a loyal base of fans and followers

Whichever path you choose, this book will show you how to find that one job or career that feels so right, it's like you were born to do it.

Summary of Principles Createspace Independent Publishing Platform

In this #1 New York Times bestseller, the CEO of Starbucks recounts the story and leadership lessons behind the global coffee company's comeback and continued success. In 2008, Howard Schultz decided to return as the CEO of Starbucks to help restore its financial health and bring the company back to its core values. In *Onward*, he shares this remarkable story, revealing how, during one of the most tumultuous economic periods in American history, Starbucks again achieved profitability and

sustainability without sacrificing humanity. Offering you a snapshot of the recession that left no company unscathed, the book shows in riveting detail how one company struggled and recreated itself in the midst of it all. In addition, you'll get an inside look into Schultz's central leadership philosophy: It's not about winning, it's about the right way to win. *Onward* is a compelling, candid narrative documenting the maturing of a brand as well as a businessman. Ultimately, Schultz gives you a sense of hope that, no matter how tough times get, the future can be more successful than the past.

Summary of Principles Independently Published

Get your CompanionReads Summary of Ray Dalio's Principles: Life and Work and read it today in less than 30 minutes! Attention: This is a supplementary guide meant to enhance your reading experience of Ray Dalio's Principles: Life and Work. It is not the original book nor is it intended to replace the original book. You may purchase the original book here:

<http://bit.ly/RayDalioPrinciples> In this fast guide you'll be taken by the hand through a summary and analysis of The main points made by the author An organized chapter by chapter synopsis

References to noteworthy people mentioned The author's most valuable tips, websites, books, and tools Most CompanionReads may be read in 30 minutes. This book is meant for anyone who is interested in enhancing their reading experience. It will give you deeper insight, fresher perspectives, and help you squeeze more enjoyment out of your book. Perfect for a quick refresh on the main ideas or when you want to use it as a topic of conversation at your next meeting. Enjoy this edition instantly on your Kindle device Enjoy this edition instantly on your Kindle device! Now available in paperback, digital, and audio editions. Sign up for our newsletter to get notified about our new books at

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Company of One Simon and Schuster

Through an engaging and humorous narrative, Peter Coughter presents the tools he designed to help advertising and marketing professionals develop persuasive presentations that deliver business. Readers will learn how to develop skills to create the perfect presentation.

Born for This Currency

This is a SUMMARY, ANALYSIS, and KEY TAKEAWAY of the main book - "PRINCIPLES BY RAY DALIO". This summary book is composed and distributed by Planetdot Press. This summary book doesn't in any capacity mean to replace the main book but to fill in as an extensive summary of the main book, a review, analysis, and a key takeaway guide. Our intention is sincere in that readers could use this summary as an introduction or a companion to the original book, not as a substitute. Here in this summarized book, you will get: Chapter wise summary of the main contents. Quick & easy understanding of content analysis. Extraordinarily

summarized content that you may skip in the main book. The main copy of PRINCIPLES BY RAY DALIO is a book that has helped several individuals learn the secret Life Lessons of overcoming work and life challenges effortlessly. This summary and analysis of the main book has carefully highlighted the critical points shared by the main author and other relevant studies, in relation to understanding the critical principles of living a purposeful life. Get started via the BUY NOW button on this page to save your time and get a better understanding of the key ideas found in the main book.

Summary of Principles BenBella Books

PrinciplesSimon and Schuster

Summary of Principles Houghton Mifflin

"If you're not failing, you're not pushing your limits, and if you're not pushing your limits, you're not maximizing your potential" - Ray Dalio Summary of: Principles: Life and Work by Ray Dalio When it comes to investing and the world of entrepreneurship, Ray Dalio is a household name. He shares some of the principles that have demonstrated remarkable results in business as well as life. Organizations and individuals can apply these principles, to achieve specific objectives and goals. What to take from this book? Different array of principles that help streamline decision-making, even in times of chaos and confusion. The principles revolve around you, although you can also involve the people you work with to achieve more productive results. As a manager, you see the bigger picture, and it falls on you to ensure your company functions like a well-oiled machine from top to bottom. Who is this book for? People who want to make their decision-making more effective and be more reactive in their lives or businesses. People who want to gain key insights from someone who has experienced life in a whole different way. The major topics covered in the book include: Reaching your goals. Dealing with problems. Bridgewater investing methods. Cultivating meaningful work. Cultivating meaningful relationships. Company culture and so much more. Added-value of this summary: Learning and understanding key business and life principles. Saving time. Boosting your decision-making skills and business skills. At Essential Insight Summaries, we pride ourselves in providing key points in life-changing books in the shortest amount of time. Our summaries focus on bringing vital information that enhances knowledge and understanding of a specific subject matter. We focus on the essentials to ensure you maximize knowledge in the shortest possible time. Disclaimer: This comprehensive summary is based on Principles: Life and Work by Ray Dalio and does not share any affiliation with the author or original work in any way or form. The summary does not utilize any text from the original work. We want our readers to use this summary as a study companion to the original book, and not as a substitute. *Nobody Wants to Read Your Sh*t* Random House Canada

• More than 500 appearances on national bestseller lists • #1 Wall Street Journal, New York Times, and USA Today • Won 12 book awards • Translated into 35 languages • Voted Top 100 Business Book of All Time on Goodreads People are using this simple, powerful concept to focus on what matters most in their personal and work lives. Companies are helping their employees be more productive with study groups, training, and coaching. Sales teams are boosting sales. Churches are conducting classes and recommending for their members. By focusing their energy on one thing at a time people are living more rewarding lives by building their careers, strengthening their finances, losing weight and getting in shape, deepening their faith, and nurturing stronger marriages and personal relationships. YOU WANT LESS. You want fewer distractions and less on your plate. The daily barrage of e-mails, texts, tweets, messages, and meetings distract you and stress you out. The simultaneous demands of work and family are taking a toll. And what's the cost? Second-rate work, missed deadlines, smaller paychecks, fewer promotions--and lots of stress. AND YOU WANT MORE. You want more productivity from your work. More income for a better lifestyle. You want more satisfaction from life, and more time for yourself, your family, and your friends. NOW YOU CAN HAVE BOTH — LESS AND MORE. In *The ONE Thing*, you'll learn to * cut through the clutter * achieve better results in less time * build momentum toward your goal* dial down the stress * overcome that overwhelmed feeling * revive your energy * stay on track * master what matters to you *The ONE Thing* delivers extraordinary results in every area of your life--work, personal, family, and spiritual. WHAT'S YOUR ONE THING?

The Art of the Pitch Penguin

Overview and Analysis of Ray Dalio's Principles by Summary Genie. In this book, you will find: -Chapter by Chapter Analysis- Background information about the book-Background information about the author-Trivia QuestionsAnd More!Download and Start Reading Immediately!Note: This is an unofficial companion guide to Ray Dalio's "Principles." It is meant to enhance your reading experience and is not the original book.

Summary of Principles: Life and Work by Ray Dalio Simon and Schuster

When it comes to investing and the world of entrepreneurship, Ray Dalio is a household name. He shares some of the principles that have demonstrated remarkable results in business as well as life. Organizations and individuals can apply these principles, to achieve specific objectives and goals. Ray Dalio founded an investment firm, Bridgewater Associates, in 1975 from his two-bedroom apartment in New York City. This was the key with which he was able to create money for clients more than any other hedge fund in history and it later went on to become the fifth most important company in the United States. Dalio became part of Time magazine's list of 100 most influential people in the world. But as he was building this kind of achievement, he discovered and laid out a set of timeless principles which was the cause of Bridgewater's effective culture. These principles are what guided him to his success despite Dalio not having anything special as a child who grew up in a middle-class Long Island neighborhood. In his book *Principles: Life and Work*, Dalio opened up about his learnings over that course of his career. Everything in life, he says, can be understood the way a machine works. The book is filled with practical wisdom and lessons which had come from Dalio's own belief in radical truth and transparency. Using these methods, he was able to create the most effective ways of leading a company as it grows to become more successful. With the number of ideas laid out in the book about leading organizations and creating meaningful relationships, *Principles* shares the simple truths that anyone can apply not only at work but in their personal lives as well. Get your summary of Ray Dalio's *Principles: Life and Work* and read it today in less than 30 minutes! Disclaimer: This is a companion guide based on the work *Principles: Life and Work* by Ray Dalio and is not affiliated to the original work or author in any way. It does not contain any text of the original work. If you haven't purchased the original work, we encourage you to do so first.

The Procrastination Equation Createspace Independent Publishing Platform

NATIONAL BESTSELLER NAMED ONE OF THE MOST INSPIRING BOOKS OF 2018 BY INC. NAMED ONE OF THE BEST STARTUP BOOKS OF ALL TIME BY BOOKAUTHORITY *The Messy Middle* is the indispensable guide to navigating the volatility of new ventures and leading bold creative projects by Scott Belsky, bestselling author, entrepreneur, Chief Product Officer at Adobe, and product advisor to many of today's top start-ups. Creating something from nothing is an unpredictable journey. The first mile births a new idea into existence, and the final mile is all about letting go. We love talking about starts and finishes, even though the middle stretch is the most important and often the most ignored and misunderstood. Broken into three sections with 100+ lessons, this no-nonsense book will help you: • Endure the roller coaster of successes and failures by strengthening your resolve, embracing the long-game, and short-circuiting your reward system to get to the finish line. • Optimize what's working so you can improve the way you hire, better manage your team, and meet your customers' needs. • Finish strong and avoid the pitfalls many

entrepreneurs make, so you can overcome resistance, exit gracefully, and continue onto your next creative endeavor with ease. With insightful interviews from today's leading entrepreneurs, artists, writers, and executives, as well as Belsky's own experience working with companies like Airbnb, Pinterest, Uber, and sweetgreen, *The Messy Middle* will outfit you to find your way through the hardest parts of any bold project or new venture.

SUMMARY - Principles: Life And Work By Ray Dalio BookSummaryGr

If you've ever wanted to know more about being able to accomplish certain goals in your life or perhaps you manage a team at an organization and are interested in growing that team, then let the life experience of Ray Dalio be your guide! Ray Dalio is known for being the founder of Bridgewater Associates, one of the world's largest hedge funds. Though, Ray did not get there overnight - he attributes much of his success to his principles. These principles are contained within the book "*Principles: Life & Work*" by Ray himself. Though, this book is a summary of that one that highlights the critical points and breaks down Ray's straightforward content into even more comprehensive ideas and advice. While at Bridgewater Associates, he developed a system of principles for himself and wanted to share with others. If you want to help fast-track your own success or even make a positive impact within your current organization, then this summary book is one that you CANNOT miss. In this book, you'll be happy to discover: How you can learn from the mistakes of the past and use those lessons to create a brighter future. Ray's main list of principles and how you can apply them to your own life. How writing down principles, actions that transpired and the pros and cons can be used for future situations. How you can a system in order to learn from your mistakes. The components of life principles and their significance. How you can immerse yourself in reality and learn to solve real-world problems. That an open mind can bring new opportunities. The methods that can be used to tackle weaknesses. Plus so much more helpful and useful information! Take it from Ray, as he has much life experience. Also, take it from this book - as the summary has been carefully written in conjunction with Ray's top principles in order to send the positive message out to others. Go ahead and preview what this book has to offer. Then, dive into "*Principles: Life & Work - Summary*" with the "Buy Now" button and start picking up Ray's invaluable principles!

Onward Viperion Publishing Corp

Ray Dalio's book *Principles: Life and Work* is a #1 New York Times bestselling book. In this book, Ray Dalio shares the lessons he has learned over the course of his remarkable career as an investor and entrepreneur. Dalio argues that life, management, investing and economics can all be systemized into rules and can be understood like machines. He has included hundreds of practical lessons in the book. These lessons are built around the cornerstones of "radical truth" and "radical transparency." Dalio lays out the most effective ways not only for individuals but also organizations to make decisions, build strong teams and approach challenges. Dalio also describes the innovative tools that his firm uses in order to bring an idea meritocracy to life. This includes creating "baseball cards" for all employees so that they can distill their strengths and weaknesses. They also employ computerized decision-making systems to formulate believability-weighted decisions. The book *Principles: Life and Work* is brimming with novel ideas for institutions and organizations. Principles offer a clear and straightforward approach to decision-making. In this comprehensive look into *Principles: Life and Work* by Ray Dalio, you'll gain insight with this essential resource as a guide to aid your discussions. Be prepared to lead with the following: More than 60 "done-for-you" discussion prompts available Discussion aid which includes a wealth of information and prompts Overall brief plot synopsis and author biography as refreshers Thought-provoking questions made for deeper examinations Creative exercises to foster alternate "if this was you" discussions And more! Please Note: This is a companion guide based on the work *Principles: Life and Work* by Ray Dalio not affiliated to the original work or author in any way and does not contain any text of the original work. Please purchase or read the original work first.

The ONE Thing Blurb

Principles by Ray Dalio (Book Summary) IMPORTANT NOTE: This is a book summary of *Principles: Life and Work* by Ray Dalio - this is not the original version of this title. ORIGINAL BOOK DESCRIPTION: "Significant...The book is both instructive and surprisingly moving." --The New York Times Ray Dalio, one of the world's most successful investors and entrepreneurs, shares the unconventional principles that he's developed, refined, and used over the past forty years to create unique results in both life and business--and which any person or organization can adopt to help achieve their goals. In 1975, Ray Dalio founded an investment firm, Bridgewater Associates, out of his two-bedroom apartment in New York City. Forty years later, Bridgewater has made more money for its clients than any other hedge fund in history and grown into the fifth most important private company in the United States, according to Fortune magazine. Dalio himself has been named to Time magazine's list of the 100 most influential people in the world. Along the way, Dalio discovered a set of unique

principles that have led to Bridgewater's exceptionally effective culture, which he describes as "an idea meritocracy that strives to achieve meaningful work and meaningful relationships through radical transparency." It is these principles, and not anything special about Dalio--who grew up an ordinary kid in a middle-class Long Island neighborhood--that he believes are the reason behind his success. In *Principles*, Dalio shares what he's learned over the course of his remarkable career. He argues that life, management, economics, and investing can all be systemized into rules and understood like machines. The book's hundreds of practical lessons, which are built around his cornerstones of "radical truth" and "radical transparency," include Dalio laying out the most effective ways for individuals and organizations to make decisions, approach challenges, and build strong teams. He also describes the innovative tools the firm uses to bring an idea meritocracy to life, such as creating "baseball cards" for all employees that distill their strengths and weaknesses, and employing computerized decision-making systems to make believability-weighted decisions. While the book brims with novel ideas for organizations and institutions, *Principles* also offers a clear, straightforward approach to decision-making that Dalio believes anyone can apply, no matter what they're seeking to achieve. Here, from a man who has been called both "the Steve Jobs of investing" and "the philosopher king of the financial universe" (CIO magazine), is a rare opportunity to gain proven advice unlike anything you'll find in the conventional business press.

The Parable of the Pipeline | N T | Pub & Resource Books Incorporated

Summary of Principles: Life and Work By Ray Dalio Concise Reading offers an in-depth and comprehensive encapsulation of "*Principles: Life and Work*" By Ray Dalio, one of the world's most successful investors and entrepreneurs. It helps you to save time and money while taking in the essence and wisdom of the original book; and also provides contemplative discussions that will allow you to appreciate the book even more. This companion book contains many tantalizing sections including: - Book Summary- Background Information About The Author- Discussion QuestionsAnd much more!Get your copy and start reading immediately.*Note: This is an unofficial companion book of Ray Dalio's "*Principles: Life and Work*".-It is designed to enrich your reading experience and not the original book.

Summary of Ray Dalio's Principles Vanguard Press

Principles: Life and Work by Ray Dalio - Book Summary IMPORTANT NOTE: This is not the original book - this is an executive summary of *Principles* by Ray Dalio | Book Summary by FlashBooks ORIGINAL BOOK DESCRIPTION: *Principles: Life and Work* Hardcover - September 19, 2017 by Ray Dalio | Ray Dalio, one of the world's most successful investors and entrepreneurs, shares the unconventional principles that he's developed, refined, and used over the past forty years to create unique results in both life and business--and which any person or organization can adopt to help achieve their goals. In 1975, Ray Dalio founded an investment firm, Bridgewater Associates, out of his two-bedroom apartment in New York City. Forty years later, Bridgewater has made more money for its clients than any other hedge fund in history and grown into the fifth most important private company in the United States, according to Fortune magazine. Dalio himself has been named to Time magazine's list of the 100 most influential people in the world. Along the way, Dalio discovered a set of unique principles that have led to Bridgewater's exceptionally effective culture, which he describes as "an idea meritocracy that strives to achieve meaningful work and meaningful relationships through radical transparency." It is these principles, and not anything special about Dalio--who grew up an ordinary kid in a middle-class Long Island neighborhood--that he believes are the reason behind his success. In *Principles*, Dalio shares what he's learned over the course of his remarkable career. He argues that life, management, economics, and investing can all be systemized into rules and understood like machines. The book's hundreds of practical lessons, which are built around his cornerstones of "radical truth" and "radical transparency," include Dalio laying out the most effective ways for individuals and organizations to make decisions, approach challenges, and build strong teams. He also describes the innovative tools the firm uses to bring an idea meritocracy to life, such as creating "baseball cards" for all employees that distill their strengths and weaknesses, and employing computerized decision-making systems to make believability-weighted decisions. While the book brims with novel ideas for organizations and institutions, *Principles* also offers a clear, straightforward approach to decision-making that Dalio believes anyone can apply, no matter what they're seeking to achieve. Here, from a man who has been called both "the Steve Jobs of investing" and "the philosopher king of the financial universe" (CIO magazine), is a rare opportunity to gain proven advice unlike anything you'll find in the conventional business press. ABOUT THE AUTHOR: Ray Dalio is the founder and co-chairman of Bridgewater Associates, which, over the last forty years, has become the largest and best performing hedge fund in the world. He is the author of #1 New York Times Bestseller and #1 Amazon Business Book of the Year, *Principles*. Dalio has appeared on the Time 100 list of the most

influential people in the world as well as the Bloomberg Markets list of the 50 most influential people. He lives with his family in Connecticut. **REVIEWS:** "Ray Dalio has provided me with invaluable guidance and insights that are now available to you in Principles."--Bill Gates "I found it to be truly extraordinary. Every page is full of so many principles of distinction and insights--and I love how Ray incorporates his history and his life in such an elegant way."--Tony Robbins **NOTE:** This is a book summary of Principles by Ray Dalio - Book Summary by FlashBooks ORIGINAL *Paid to Think* Independently Published

Note: This is a SUMMARY of Ray Dalio's bestseller, Principles: Life & Work Principles became a #1 New York Times Bestseller for very specific reasons... Ray Dalio was raised in a middle-class family in Long Island, NY and later became one of the 100 wealthiest people in the world (according to Forbes). He found Bridgewater Associates out of his two-bedroom apartment and grew it to become the world's most successful hedge fund managing over \$160 billion in assets. Bridgewater is renown for their policies of radical transparency and open-mindedness. If you work there, you're always expected to say what you think and be brutally honest, no matter your seniority. It's a unique company culture, and it runs on the Principles discussed in this book. These simple but profound Principles took 40 years to perfect. They were refined and evolved over that time. Each time Dalio and his partners encountered a new problem or challenge, they tried to find the underlying principle at work and tried to learn from their pain and struggle. Dalio has been called the "Da Vinci" of investing, but his knowledge base spreads much wider than the world economy. He is a bold and independent thinker with unusual and refreshingly grounded ideas on how to manage and grow a successful company as well as on how to live a fuller life. Who will benefit from this book? Dalio's principles will inspire any would-be entrepreneur and anyone who wants to find practical ways to make better decisions, deal with reality, and improve his or her lot in life. His no-nonsense, logical, and fire-tested strategies are useful to improve your ability to study, think clearly, and get ahead in business, as well as any other sphere of your life. Why read the summary? Reading is primarily an investment of your time with the aim of gaining useful knowledge and perspective. However, it's often true that people start out reading a long book with all the best intentions, but when life gets in the way, there's never enough time to finish it. As such, reading our summary is the perfect way to introduce you to the full material and grasp the essential insights of Ray Dalio's life-changing book, Principles. Why read ExecutiveGrowth Summaries in particular? The best-quality summaries on Amazon, guaranteed Team of professional native-English writers and editors (a huge

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An entertaining, illustrated adaptation of Ray Dalio's Principles, the #1 New York Times bestseller that has sold more than two million copies worldwide. Principles for Success distills Ray Dalio's 600-page bestseller, Principles: Life & Work, down to an easy-to-read and entertaining format that's accessible to readers of all ages. It contains the key elements of the unconventional principles that helped Dalio become one of the world's most successful people—and that have now been read and shared by millions worldwide—including how to set goals, learn from mistakes, and collaborate with others to produce exceptional results. Whether you're already a fan of the ideas in Principles or are discovering them for the first time, this illustrated guide will help you achieve success in having the life that you want to have.

Summary of Principles by Ray Dalio John Wiley & Sons

Note: This is a Summary and Discussions of Principles: Life and Work By Ray Dalio. Learn Key Concepts for Your Self-Development or Discussion Group in 15 Minutes Without Missing the Highlights... or Your Money Back! Who Should Read "Principles: Life and Work"? Principles contain the life story of Ray Dalio. While it may be tempting to place it in the investment or financial category, it provides useful insights for a wide variety of individuals. If you are looking to make better decisions, build better relationships, or find the answer to successful living, this book contains helpful insights and strategies. What's in It for Me, and Why is it Important? Dalio's provides key principles he has

discovered over his entire life. Through success and failure, he has developed core truths to guide his personal and professional life. By implementing these principles into his business, Dalio built one of the most successful investment companies in the world. The principles he lays out are simple, easy to follow, and effective. You'll Soon Discover... The secret to building strong relationships in life and work. The process used to transform a business from failure to success. A guide for working through problems successfully. Goal setting and achievement. The keys to building effective teams for the growth of a company. Don't Have Time to Read? Discover the new way to grasp a deeper understanding of a book or subject while getting your time back - instantly! The Growth Digest serves busy people who are keen on growth, learning, and self-development by serving all the highlights and key points on a silver platter - without the fluff. Additionally, The Growth Digest provides various unique and intuitive content so you can get a 360 degree understanding of the topic including: Background Information About the Author so You Know Where They Are Coming From The Author's Perspective and Motivation to Write This Book that Will Give You a Fuller Understanding Main idea "In a Nutshell" to Give You an Instant Overview of the Forest Chapter-by-Chapter Analysis So You Can Explore In-Depth the Trees Chapter Recap to Review the Chapter Instantly (Great for Memory) Ideas How to Implement This Into Your Life Immediately Trivia Questions To Quiz Yourself and Your Friends Discussion Questions So You are Ready to Have a Discussion In Your Discussion Group ...and much more! Our unique Growth Digest Summary and Discussions Book would be ideal to enhance your enjoyment of the original book or help to pick it up. Scroll Up and Download Now! 100% Satisfaction Guaranteed or Your Money Back. This is an unofficial summary & analytical review and has not been approved or is affiliated by the original author or publisher of the book.

Summary Penguin

There's a mantra that real writers know but wannabe writers don't. And the secret phrase is this: NOBODY WANTS TO READ YOUR SH*T. Recognizing this painful truth is the first step in the writer's transformation from amateur to professional. From Chapter Four: "When you understand that nobody wants to read your shit, you develop empathy. You acquire the skill that is indispensable to all artists and entrepreneurs—the ability to switch back and forth in your imagination from your own point of view as writer/painter/seller to the point of view of your reader/gallery-goer/customer. You learn to ask yourself with every sentence and every phrase: Is this interesting? Is it fun or challenging or inventive? Am I giving the reader enough? Is she bored? Is she following where I want to lead her?"

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